



NORTH CAROLINA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>TOYOTA HIGHLANDER HYBRID LE FWD (6960) (Specification #235)</u>			
Modern Toyota of Winston-Salem	2021 Toyota Highlander Hybrid LE FWD (6960)	★Appalachia	\$34,142.00
Modern Toyota of Winston-Salem	2021 Toyota Highlander Hybrid LE FWD (6960)	★Dogwood	\$34,142.00
Modern Toyota of Winston-Salem	2021 Toyota Highlander Hybrid LE FWD (6960)	★Cardinal	\$34,142.00
Modern Toyota of Winston-Salem	2021 Toyota Highlander Hybrid LE FWD (6960)	★Longleaf Pine	\$34,217.00



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TOYOTA HIGHLANDER HYBRID LE FWD (6960) **SPECIFICATION #235**

2021 Toyota Highlander Hybrid LE FWD (6960)

Additional body and option codes available.

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. MECHANICAL & PERFORMANCE

- a. Toyota Hybrid System w/306 Net HP
- b. Electronically Controlled Continuously Variable Transmission (ECVT)
- c. 3,500-lb Tow Capacity
- d. PWR Assisted 4-WHL Disc Brakes w/Re-gen
- e. 18" Alloys w/P245/60R18 Tires
- f. Temporary Spare
- g. Electric On-Demand AWD w/Intelligence

2. SAFETY & CONVENIENCE

- a. Toyota Safety Sense P (TSS-P): Includes Pre-Collision System with Pedestrian Detection (PCS w/PD), Lane Departure Alert with Steering Assist (LDA w/SA), Automatic High Beams (AHB) and Dynamic Radar Cruise Control (DRCC)
- b. 8 Airbags + Star Safety System
- c. Smart Key System; Engine Immobilizer
- d. LATCH-Lower Anchor & Tether for CHildren
- e. Hill-Start Assist Control (HAC)

3. EXTERIOR

- a. Chrome Auto On/Off Headlights
- b. Daytime Running Lights On/Off Feature
- c. LED Tail and Stoplights
- d. Heated PWR Adjustable Outside Mirrors
- e. Windshield Wiper w/De-Icer; Rear Wiper

4. INTERIOR

- a. Seating for 8; Fabric 6-way Driver Seat, 4-way Passenger Seat, 2nd & 3rd Row 60/40 Split Fold-Flat Seats w/Recline
- b. Front and Rear Air Conditioning
- c. Entune Audio 6.1" Touch Screen w/Backup Camera, AM/FM/CD, 6 Speakers, USB Media Port, 4 USB Charge Ports, Bluetooth Phone/Music, Siri Eyes Free
- d. 4.2-in Multi-Info Display w/Vehicle Info
- e. Steering Wheel w/Multi-Media Controls
- f. Roll-Top Console/Arm Rest; In-Dash Shelf
- g. 12 Cup/Bottle Holders; Two 12V Outlets

5. WARRANTY

- a. Bumper to Bumper: 1 year, 12,500 miles
- b. Comprehensive: 36 months, 36,000 miles bumper-to-bumper
- c. Powertrain: 60 months, 60,000 miles
- d. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
- e. 2 year/25,000 mile - ToyotaCare Maintenance Plan



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TOYOTA HIGHLANDER HYBRID LE FWD (6960) SPECIFICATION #235

2021 Toyota Highlander Hybrid LE FWD (6960)

The Toyota Highlander Hybrid LE FWD (6960) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$34,142.00	\$34,142.00	\$34,142.00	\$34,217.00
DELIVERY TIME:	90 - 120 days	90 - 120 days	90 - 120 days	90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Highlander Hybrid LE FWD (6960)			
DEALER:	Modern Toyota of Winston-Salem	Modern Toyota of Winston-Salem	Modern Toyota of Winston-Salem	Modern Toyota of Winston-Salem
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$34,142.00	\$34,142.00	\$34,142.00	\$34,217.00

All awarded dealers are required by the NCSA Terms and Conditions to offer a minimum 6% discount off MSRP on all available options. For a comprehensive list of all available options on this vehicle please access the NCSA procurement website and go to the Vehicle Procurement page. Please contact awarded dealer for your quote. Note: Available options subject to change mid contract by manufacturer.

Order Code	Delete Options	All Zones
	Delivery Delete - Appalachia Zone	Incl.
	Delivery Delete - Dogwood Zone	Incl.
	Delivery Delete - Cardinal Zone	Incl.
	Delivery Delete - Longleaf Pine Zone	Incl.

Order Code	Add Options	All Zones
6964 ¹	Highlander Hybrid LE AWD	\$35,539.00 ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA