<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Modern Toyota of Winston Salem</td>
<td>2020 Toyota RAV4 FWD (4430)</td>
<td>★Appalachia</td>
<td>$22,832.00</td>
</tr>
<tr>
<td>Modern Toyota of Winston Salem</td>
<td>2020 Toyota RAV4 FWD (4430)</td>
<td>★Dogwood</td>
<td>$22,832.00</td>
</tr>
<tr>
<td>Modern Toyota of Winston Salem</td>
<td>2020 Toyota RAV4 FWD (4430)</td>
<td>★Cardinal</td>
<td>$22,832.00</td>
</tr>
<tr>
<td>Modern Toyota of Winston Salem</td>
<td>2020 Toyota RAV4 FWD (4430)</td>
<td>★Longleaf Pine</td>
<td>$22,832.00</td>
</tr>
</tbody>
</table>
ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. MODEL AND ENGINE
   a. Body Style: 5 door wagon
   b. Grade: LE
   c. Engine: L4
   d. Transmission: 6AT
   e. Model: 4430

2. TIRES AND WHEELS
   a. TEMPORARY(165/80R17ST) SPARETIRE
   b. UNSPECIFIED TIRE BRAND
   c. 225/65R17HA/S WV 6.5J TIRE AND DISC WHEEL

3. SAFETY AND CONVENIENCE
   a. WITH PRECRASH SYSTEM
   b. 2,PROJECTER,HALOGEN +AHB HEADLAMP
   c. BM BACK MONITOR
   d. FABRIC A (BASIC) SEAT MATERIAL
   e. DAY&NIGHT(MECH TYPE) INSIDE REAR VIEW MIRROR
   f. WITH(IMMOBILIZER) ANTITHEFT SYSTEM
   g. D,P,B LINKED 2TURN POWERDOOR LOCK
   h. LIGHT CONTROL SYSTEM
   i. WITH COLOR+MOLDING(LDT)FRONT BUMPER
   j. 6SP BASEDANA AUDIO(ALL DESTINATIONS)
   k. Rear View Camera
   l. Toyota Safety Sense - P: Pre-Collision System with Ped Detection, Lane Dep Alert with Steering Assist, Auto High Beams, Full-Speed Dynamic Radar Cruise Control

4. BODY EXTERIOR
   a. REINFORCED GLAY REAR SIDEGLASS
   b. WITH(L/CROSS BAR) ROOF RAIL
   c. MASTER 2(W/PROTECTOR) KEYPLATE
   d. 2,PROJECTER,HALOGEN +AHBHEADLAMP
   e. 2,PROJECTER,LED +AHB HEADLAMP

5. MISC. FEATURES
   a. DESTINATION EXCEPT JAPAN EMISSION ID PLATE
6. **WARRANTY**
   
a. BUMPER TO BUMPER - 1 YEAR, 12,500 MILES  
b. COMPREHENSIVE - 3 YEARS, 36,000 MILES  
c. POWERTRAIN - 5 YEARS, 60,000 MILES  
d. Maintenance Plan and Extended Warranty available. Contact dealer for more information.  
e. 2 year/25,000 mile - ToyotaCare Maintenance Plan

7. **ADDITIONAL STD FEATURES**
   
a. 2 KEY FOBS
The Toyota RAV4 FWD (4430) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

**ZONE:**
- Appalachia
- Dogwood
- Cardinal
- Longleaf Pine

**BASE PRICE:**
- $22,832.00
- $22,832.00
- $22,832.00
- $22,832.00

**DELIVERY TIME:**
- 60 - 90 days
- 60 - 90 days
- 60 - 90 days
- 60 - 90 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

**NOTE:** An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td>TC ¹</td>
<td>Rear Cargo Area Cover</td>
<td>$87.00 ¹</td>
</tr>
<tr>
<td>BD ¹</td>
<td>Blind Spot Monitor (BSM) with</td>
<td>$528.00 ¹</td>
</tr>
<tr>
<td>C1 ¹</td>
<td>Carpet Cargo Mat</td>
<td>NA ¹</td>
</tr>
<tr>
<td>C4 ¹</td>
<td>Carpet Floor Mats &lt;br&gt;Includes C1 Carpet Cargo Mat ¹</td>
<td>$175.00 ¹</td>
</tr>
<tr>
<td>U2 ¹</td>
<td>Vendor Purchase</td>
<td>NA ¹</td>
</tr>
<tr>
<td>4432 ¹</td>
<td>RAV4 LE AWD SUV - 8AT- 8 SPEED AUTO TRANS</td>
<td>$2,131.00 ¹</td>
</tr>
<tr>
<td>4435 ¹</td>
<td>RAV4 HYBRID LE AWD SUV - CVT-E- Cont Variable Trans</td>
<td>$2,965.00 ¹</td>
</tr>
</tbody>
</table>