<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Ford Inc</td>
<td>2020 Ford Escape S 4x4 (U9F)</td>
<td>★Appalachia</td>
<td>$23,335.71</td>
</tr>
<tr>
<td>Capital Ford Inc</td>
<td>2020 Ford Escape S 4x4 (U9F)</td>
<td>★Dogwood</td>
<td>$23,335.71</td>
</tr>
<tr>
<td>Capital Ford Inc</td>
<td>2020 Ford Escape S 4x4 (U9F)</td>
<td>★Cardinal</td>
<td>$23,335.71</td>
</tr>
<tr>
<td>Capital Ford Inc</td>
<td>2020 Ford Escape S 4x4 (U9F)</td>
<td>★Longleaf Pine</td>
<td>$23,335.71</td>
</tr>
</tbody>
</table>
2020 Ford Escape S 4x4 (U9F)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. POWERTRAIN
   a. EcoBoost 180hp 1.5L DOHC 16 valve intercooled turbo I-4 engine with variable valve contract, gasoline direct injection
   b. 8 speed automatic transmission with overdrive

2. EXTERIOR
   a. 4 doors
   b. Driver and passenger power remote
   c. Manual folding door mirrors
   d. Black door mirrors
   e. Lip rear spoiler
   f. Body colored bumpers
   g. Clearcoat paint
   h. Front and rear 17 x 7.5 wheels

3. CONVENIENCE
   a. Manual air conditioning with air filter
   b. Cruise control with steering wheel controls
   c. Power windows
   d. Driver 1-touch down
   e. Remote power door locks with 2 stage unlock and illuminated entry
   f. Proximity key doors and push button start
   g. FordPass Connect 4G LTE WiFi internet access
   h. SYNC 3 911 Assist emergency SOS
   i. Wireless phone connectivity
   j. AppLink smart device integration
   k. 1 1st row LCD monitor

4. SEATS AND TRIM
   a. Seating capacity of 5
   b. Front bucket seats
   c. 60-40 folding rear split-bench seat
   d. Cloth seat upholstery
   e. Metal-look instrument panel insert
   f. Metal-look console insert
   g. Metal-look gear shift knob

5. ENTERTAINMENT FEATURES
   a. AM/FM stereo radio with radio data system
b. External memory control
c. Steering Wheel mounted radio controls
d. 6 speakers
e. Streaming audio
f. Integrated roof antenna

6. LIGHTING, VISIBILITY AND INSTRUMENTATION
   a. Halogen aero-compsit headlights
   b. Delay-off headlights
   c. Full automatic headlights
   d. LED brakelights
   e. Variable intermittent front windshield wipers
   f. Fixed interval rear windshield wiper
   g. Camera(s) rear
   h. Lane departure
   i. Ford Co-Pilot360 - Blind Spot information system (BLIS) blind spot sensor

7. SAFETY AND SECURITY
   a. 4-wheel ABS brakes
   b. Electric parking brake
   c. AdvanceTrac w/Roll Stability Control Electronic stability control
   d. ABS and driveline traction control
   e. Power remote door locks with 2 stage unlock and panic alarm

8. WARRANTY
   a. 3 Year / 36,000 Miles Bumper / Bumper
   b. 8 Year / 100,000 Miles Hybrid Unique Components
   c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
   d. 8 Year / 100,000 Miles Hybrid Unique Components
   e. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
   f. 3 Year / 36,000 Miles Bumper / Bumper
2020 Ford Escape S 4x4 (U9F)

The Ford Escape S 4x4 (U9F) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: ★Appalachia ★Dogwood ★Cardinal ★Longleaf Pine
BASE PRICE: $23,335.71 $23,335.71 $23,335.71 $23,335.71
DELIVERY TIME: 90 - 120 days 90 - 120 days 90 - 120 days 90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
<table>
<thead>
<tr>
<th>Order Code</th>
<th>Delete Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Delivery Fee - Dogwood District</td>
<td>Incl.</td>
</tr>
<tr>
<td></td>
<td>Delivery Fee - Cardinal District</td>
<td>Incl.</td>
</tr>
<tr>
<td></td>
<td>Delivery Fee - Longleaf Pine District</td>
<td>Incl.</td>
</tr>
<tr>
<td></td>
<td>Delivery Fee - Appalachia District</td>
<td>Incl.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td>64U 1</td>
<td>Wheels: 17&quot; Shadow Silver-Painted Aluminum</td>
<td>$559.30</td>
</tr>
<tr>
<td>87D 1</td>
<td>Wheel-Locking Lug Nuts (Dealer Installed)</td>
<td>$70.50</td>
</tr>
<tr>
<td>41H 1</td>
<td>Engine Block Heater</td>
<td>$89.30</td>
</tr>
<tr>
<td>47B 1</td>
<td>Easy Access Cargo Shade</td>
<td>$127.00</td>
</tr>
<tr>
<td>50C 1</td>
<td>Front &amp; Rear Floor Liners</td>
<td>$118.00</td>
</tr>
<tr>
<td>50Q 1</td>
<td>Cargo Mat</td>
<td>$85.00</td>
</tr>
<tr>
<td>63E 1</td>
<td>Remote Start System (Late availability)</td>
<td>$465.30</td>
</tr>
<tr>
<td>63C 1</td>
<td>Splash Guards</td>
<td>$197.40</td>
</tr>
<tr>
<td>63D 1</td>
<td>Remote Start System (Dealer Installed)</td>
<td>$465.30</td>
</tr>
<tr>
<td>63S 1</td>
<td>Splash Guards (Dealer Installed)</td>
<td>$197.40</td>
</tr>
<tr>
<td>942 1</td>
<td>Daytime Running Lamps</td>
<td>$42.00</td>
</tr>
<tr>
<td>924 1</td>
<td>Privacy Glass</td>
<td>$258.50</td>
</tr>
<tr>
<td>60S 1</td>
<td>Reverse Sensing System</td>
<td>$230.30</td>
</tr>
</tbody>
</table>

**VEHICLE:** Escape S 4x4 (U9F)

**DEALER:** Capital Ford Inc  Capital Ford Inc  Capital Ford Inc  Capital Ford Inc

**ZONE:** ★ Appalachia  ★ Dogwood  ★ Cardinal  ★ Longleaf Pine

**BASE PRICE:** $23,335.71  $23,335.71  $23,335.71  $23,335.71