### NORTH CAROLINA SHERIFFS’ ASSOCIATION

<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cooper Ford</td>
<td>2020 Ford Fusion Hybrid SE (P0L)</td>
<td>★ Appalachia</td>
<td>$23,582.00</td>
</tr>
<tr>
<td>Cooper Ford</td>
<td>2020 Ford Fusion Hybrid SE (P0L)</td>
<td>★ Dogwood</td>
<td>$23,527.00</td>
</tr>
<tr>
<td>Cooper Ford</td>
<td>2020 Ford Fusion Hybrid SE (P0L)</td>
<td>★ Cardinal</td>
<td>$23,477.00</td>
</tr>
<tr>
<td>Cooper Ford</td>
<td>2020 Ford Fusion Hybrid SE (P0L)</td>
<td>★ Longleaf Pine</td>
<td>$23,577.00</td>
</tr>
</tbody>
</table>

**FORD FUSION HYBRID SE (P0L) (Specification #01)**
2020 Ford Fusion Hybrid SE (P0L)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. MECHANICAL
   a. 2.0L iVCT Atkinson-Cycle 1-4 Hybrid with eCVT Transmission
   b. Anti-Lock Brake System (ABS)
   c. Brake Assist
   d. Electric-assist Parking Brake
   e. Four-Wheel Disc Brakes
   f. Full Speed Engine/Brake-Actuated Traction Control with Regenerative Brake System

2. EXTERIOR
   a. Auto Halogen Headlamp with Headlamp Courtesy Delay
   b. Bumpers - Upper Front and Rear - Body-Color
   c. Door Handles - Body-Color
   d. Easy Fuel® Capless Refuel
   e. Grille: Upper Chrome Surround with Chrome Bars; Lower Surround - Molded in Color - Black
   f. LED Taillamps
   g. Remote Decklid Release
   h. Rocker Moldings - Body-Color
   i. Solar Tinted Glass
   j. Tire Inflator and Sealant Kit
   k. Tire - P225/50R17 BSW
   l. Wheel - 17" Sparkle Silver-painted Aluminum

3. INTERIOR/COMFORT
   a. (2) 4.2" Driver Configurable LCD Display in Instrument Cluster
   b. (2) 12V Powerpoints (Media Bin and Rear Console)
   c. Cabin Particulate Air Filter
   d. Climate Control - Dual-Zone Electronic Automatic Temperature Control (DEA TC) with Underseat Heat and AC Ducts and Rear Console Heat and AC Vents
   e. Console: Front Center Console with Fixed Armrest and 2 Cupholders; Overhead Console
   f. Dome Lights with Map Lights
   g. Dual Illuminated Visor Vanity Mirrors
   h. Floor Mats - Carpet Front
   i. Front and Rear Roof Grab Handles
   j. Glove Box with Lockable Door
   k. Illuminated Entry
   l. Instrument Panel - Trip Computer, Compass, Outside Air Temperature Readout
   m. Power Door-Locks
   n. Rear Center Armrest w/2 cup holders
   o. Rotary Gear Shift Dial
   p. Scuff Plates - Molded in Color - Front-Door
q. Seat Back Map Pocket - Passenger Seat
r. Seating - 5 Passenger: Cloth Seats 1 0-Way Power Drivers Seat Including Power Lumbar (fore/aft, up/down, tilt, recline, 2-way power lumbar) 4-Way Manual Passenger Seat (fore/aft with recline) 4-Way Front-Seat Head Restraints 2-Way Rear-Seat Head Restraints Fold-down Split Rear-Seatback (60/40)
s. Side Door Pockets
t. SmartGauge® with EcoGuide
u. Steering Column - Tilt/Telescoping
v. Steering Wheel - Redundant Audio Controls
w. Windows: Global Open/Close; One-Touch-Up/Down Front/Rear

4. SAFETY/SECURITY

   a. Airbags
   b. Auto-dimming Rearview Mirror with CADS Support
c. Configurable Day Time Running Lamps
d. Individual Tire Pressure Monitoring System (TPMS)
e. LED Center High-Mount Stop Light (CHMSL)
f. Mirrors - Sideview
g. MyKey®
h. Perimeter Alarm
   i. SecuriLock® Passive Anti-Theft System
   j. SOS Post Crash Alert
   k. Driver Assist Technology

5. FUNCTIONAL

   a. Active Noise Control
   b. Push-Button Start
c. Remote Keyless-Entry System with Trunk-lid Release (Key Fob Integrated Into Key) Integrated Keyhead Remote Transmitter
d. SecuriCode™ Keyless-Entry Keypad
e. Voice-Activated Touchscreen Navigation System with SiriusXM Traffic and Travel Link®

6. WARRANTY

   a. Bumper to Bumper: 3 year/36,000 mile
   b. Powertrain: 5 year/60,000 mile
c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
The Ford Fusion Hybrid SE (P0L) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

**ZONE:**
- ★Appalachia
- ★Dogwood
- ★Cardinal
- ★Longleaf Pine

**BASE PRICE:**
- $23,582.00
- $23,527.00
- $23,477.00
- $23,577.00

**DELIVERY TIME:**
- 60 - 90 days
- 60 - 90 days
- 60 - 90 days
- 60 - 90 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
### Order Code | Delete Options | All Zones
---|---|---
| Delivery Delete - Appalachia Zone | $125.00 |
| Delivery Delete - Dogwood Zone | $50.00 |
| Delivery Delete - Cardinal Zone | $0.00 |
| Delivery Delete - Longleaf Pine Zone | $100.00 |

### Order Code | Add Options | All Zones
---|---|---
| 13B | Power Moonroof | $1,029.00 |
| D4 | Rapid Red Metallic Tinted Clearcoat | $371.00 |
| L3 | Alto Blue Metallic Tinted Clearcoat | $371.00 |
| UG | White Platinum Metallic Tri-Coat | $559.00 |
| 153 | Front License Plate Bracket | NC |
| 41H | Engine Block Heater | $94.00 |
| 942 | Daytime Running Lamps (DRL) (Non-Configurable) | $42.00 |
| 66C | Paint Protection Film by 3M | $164.00 |
| 66J | Paint Protection Film by 3M | $183.00 |
| 55M | Floor Liners, Front and Rear | $160.00 |
| 12C | Premium Front and Rear Floor Mats with Trunk Mat | $164.00 |
| Optional equipment - specify | $0.00 |
| Optional equipment - specify | $0.00 |
| Optional equipment - specify | $0.00 |
| Optional equipment - specify | $0.00 |
| Optional equipment - specify | $0.00 |

---

**VEHICLE:** Fusion Hybrid SE (P0L)  
**DEALER:** Cooper Ford  
**ZONE:** ★ Appalachia, ★ Dogwood, ★ Cardinal, ★ Longleaf Pine  
**BASE PRICE:** $23,582.00, $23,527.00, $23,477.00, $23,577.00