



NORTH CAROLINA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-350 XL 4X4 SD CREW CAB PICK-UP 8' BOX, 176" WB, DRW (W3D) (Specification #49)</u>			
Asheville Ford Lincoln LLC	2020 Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)	★Appalachia	\$32,053.33
Asheville Ford Lincoln LLC	2020 Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)	★Dogwood	\$32,103.33
Asheville Ford Lincoln LLC	2020 Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)	★Cardinal	\$32,103.33
Asheville Ford Lincoln LLC	2020 Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)	★Longleaf Pine	\$32,204.33



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FORD F-350 XL 4X4 SD CREW CAB PICK-UP 8' BOX, 176" WB, DRW (W3D) **SPECIFICATION #49**

2020 Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. DIMENSIONS

- a. Wheelbase: 176.0"
- b. Box length: 98.0"

2. POWERTRAIN

- a. 316hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI
- b. Part-Time 4x4
- c. Recommended fuel : regular unleaded
- d. TorqShift 6 speed automatic transmission with overdrive
- e. Limited slip differential

3. SUSPENSION/HANDLING

- a. Front Mono-beam non-independent suspension with anti-roll bar, HD shocks
- b. Firm ride Suspension
- c. Front and rear 17 x 6.5 painted steel wheels
- d. Dual rear wheels
- e. Rear rigid axle leaf spring suspension with anti-roll bar, HD shocks
- f. Hydraulic power-assist re-circulating ball Steering
- g. LT245/75SR17 EBSW AS PLUS front and rear tires
- h. 3.73 non-limited slip rear axle

4. BODY EXTERIOR

- a. 4 doors
- b. Conventional right rear passenger
- c. Black door mirrors
- d. Running boards
- e. Bed-rail protectors
- f. Easy lower tailgate
- g. Box style: regular
- h. Front and rear 17 x 6.5 wheels
- i. Conventional left rear passenger
- j. Driver and passenger folding door mirrors
- k. Black bumpers
- l. Class V trailer hitch with brake controller and trailersway control
- m. Easy lift tailgate
- n. Trailer harness
- o. Clearcoat paint

5. CONVENIENCE

- a. Manual air conditioning with air filter
- b. Manual door locks
- c. Manual telescopic steering wheel
- d. 1 1st row LCD monitor
- e. Passenger visor mirror
- f. Manual windows
- g. Manual tilt steering wheel
- h. Day-night rearview mirror
- i. Front cupholders
- j. Full overhead console
- k. 2 Standard Keys

6. SEATS AND TRIM

- a. Seating capacity of 6
- b. 4-way driver seat adjustment
- c. 4-way passenger seat adjustment
- d. 60-40 folding rear split-bench seat
- e. Front 40-20-40 split-bench seat
- f. Manual driver lumbar support
- g. Center front armrest with storage

7. ENTERTAINMENT FEATURES

- a. AM/FM stereo radio
- b. Fixed antenna
- c. 6 Speakers

8. LIGHTING, VISIBILITY AND INSTRUMENTATION

- a. Halogen aero-composite headlights
- b. Fully automatic headlights
- c. Light tinted windows
- d. Tachometer
- e. Delay-off headlights
- f. Variable intermittent front windshield wipers
- g. Front and rear reading lights
- h. Oil pressure gauge
- i. Outside temperature display
- j. Trip computer
- k. Low tire pressure warning
- l. Trip odometer

9. SAFETY AND SECURITY

- a. 4-wheel ABS brakes
- b. 4-wheel disc brakes
- c. Dual front impact airbag supplemental restraint system
- d. Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- e. SecuriLock immobilizer
- f. Manually adjustable front head restraints
- g. Brake assist with hill hold control
- h. Driveline traction control
- i. Dual seat mounted side impact airbag supplemental restraint system
- j. Manual door locks
- k. MyKey restricted driving mode
- l. 3 manually adjustable rear head restraints

10. WARRANTY

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



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FORD F-350 XL 4X4 SD CREW CAB PICK-UP 8' BOX, 176" WB, DRW (W3D) SPECIFICATION #49

2020 Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)

The Ford F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$32,053.33	\$32,103.33	\$32,103.33	\$32,204.33
DELIVERY TIME:	90 - 120 days	90 - 120 days	90 - 120 days	90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)			
DEALER:	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$32,053.33	\$32,103.33	\$32,103.33	\$32,204.33

Order Code	Delete Options	All Zones
51X ¹	Spare Tire, Jack & Frame CarrierDelete (LPO): REQUIRES valid FIN code.	(\$75.00) ¹
557 ¹	Frontal Pass & Side Airbags/CurtainsDelete (LPO): REQUIRES valid FIN code.	(\$75.00) ¹
556 ¹	Driver/Pass Side Airbags/CurtainsDelete (LPO): REQUIRES valid FIN code.	(\$75.00) ¹
572 ¹	Air Conditioning Delete (LPO): REQUIRES valid FIN code.	NA ¹
58Y ¹	Radio Delete (LPO) (Fleet): REQUIRES valid FIN code.	NA ¹
66D ¹	Pickup Box Delete: Deletes tie-down hooks, tailgate and 7/4 pin connector. Incomplete vehicle package - requiresfurther manufacture and certification by a final stage manufacturer. In addition, Ford urgesmanufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the FordTruck Body Builder's Layout Book (and applicable supplements).Includes:- Rear Bumper Delete- Spare Wheel, Tire, Carrier & Jack Delete	(\$550.00) ¹
	Delivery Fee - Appalachia District	NA
	Delivery Fee - Dogwood District	NA
	Delivery Fee - Cardinal District	NA
	Delivery Fee - Longleaf Pine District	NA

Order Code	Add Options	All Zones
620A ¹	Includes:- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel- Transmission: TorqShift 6-Speed AutomaticIncludes SelectShift.- 3.73 Axle Ratio- GVWR: 14,000 lb Payload Package- Tires: LT245/75Rx17E BSW A/S (6)Includes BSW A/T plus spare tire.- Wheels: 17" Argent Painted SteelHub covers/center ornaments not included.- HD Vinyl 40/20/40 Split Bench SeatIncludes center armrest, cupholder and storage and manual driver's side lumbar.- Radio: AM/FM Stereo- Includes 6 speakers	Std ¹
99T ¹	Engine: 6.7L Power Stroke V8 TurboDiesel B20: 4 valve OHV. Includes manual push-button engine-exhaust braking.Includes:- 3.55 Axle Ratio- Dual Extra Heavy-Duty Alternators (Total 377-Amps)- Dual 78-AH 750 CCA Batteries- 48 Gallon Fuel Tank	\$9,865.30 ¹
X3K ¹	Limited Slip w/3.55 Axle Ratio	\$329.00 ¹
X3L ¹	Limited Slip w/3.73 Axle Ratio	\$329.00 ¹
X4N ¹	Limited Slip w/4.10 Axle Ratio	\$338.40 ¹
X4L ¹	Limited Slip w/4.30 Axle Ratio	\$329.00 ¹
TBM ¹	Tires: LT245/75Rx17E BSW A/T (6)	\$155.10 ¹
64J ¹	Wheels: 17" Forged PolishedAluminum: Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner).	\$564.00 ¹
945 ¹	Stainless Steel Wheel Covers (Pre-Installed): Custom accessory. Front and rear.	\$357.20 ¹
1 ¹	Cloth 40/20/40 Split Bench Seat: Includes center armrest, cupholder and storage and manual driver's side lumbar.	\$296.10 ¹
4 ¹	Cloth 40/Mini-Console/40 Front Seat: Includes driver's side manual lumbar.	\$578.10 ¹
96V ¹	XL Value Package: Includes:- 4.2" Center-Stack Screen- Radio: AM/FM Stereo/Single-CD/MP3 PlayerIncludes 6-speakers.- Chrome Front Bumper- Chrome Rear Step Bumper- Steering Wheel-Mounted Cruise Control	\$940.00 ¹

VEHICLE:	F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)			
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17S ¹	STX Appearance Package: Includes STX fender vent badge. Includes:- Bright Chrome Grille- Chrome Front Bumper- Chrome Rear Step Bumper- Wheels: 17" Forged Polished Aluminum Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner).	\$1,715.50 ¹
90L ¹	Power Equipment Group: Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes:- Accessory Delay- Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lights/turnsignals.- Perimeter Alarm- Power Locks- Power Tailgate Lock- Power Front & Rear Seat Windows Includes 1-touch up/down.- Remote Keyless Entry	\$1,057.50 ¹
17X ¹	FX4 Off-Road Package: Includes:- Hill Descent Control- Colored Front & Rear Rancho Branded Shocks- Transfer Case & Fuel Tank Skid Plates- Unique FX4 Off-Road Box Decal	\$376.00 ¹
473 ¹	Snow Plow Prep Package: Includes computer selected springs for snowplow application. NOTE: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details.	\$235.00 ¹
471 ¹	Camper Package: Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability.	\$150.40 ¹
47B ¹	Snow Plow/Camper Package: Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details.	\$230.30 ¹
67H ¹	Heavy-Service Front Suspension Package: Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE: May result in deterioration of ride quality. Vehicle ride height will increase with the addition of this package.	\$117.50 ¹
98F ¹	CNG/Propane Gaseous Engine Prep Package: Includes hardened engine intake valves, valve seats and bi-fuel manifold. NOTE: This package does not include CNG/Propane fuel tanks, lines etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide . Ford Motor Company does not provide an exhaust or evaporative emissions certification with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or Propane complies with U.S. Federal, California or Canadian exhaust and evaporative emissions requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.	\$296.10 ¹
41P ¹	Transfer Case & Fuel Tank Skid Plates	\$94.00 ¹

VEHICLE:	F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)			
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213 ¹	4x4 Electronic-Shift-On-The-Fly(ESOF): Includes manual locking hubs and auto rotary control on instrument panel.	\$173.90 ¹
41H ¹	Engine Block Heater	\$94.00 ¹
62R ¹	Transmission Power Take-OffProvision: Includes transmission mounted live drive and stationary mode PTO.	\$263.20 ¹
86A ¹	Engine Idle Shutdown - 5 Minutes:After a predetermined period, the engine PCM automatically shuts down the engine and triggers theaccessory module to shutdown power to the accessories to minimize battery drain.	\$235.00 ¹
86B ¹	Engine Idle Shutdown - 10 Minutes: After a predetermined period, the engine PCM automatically shuts down the engine and triggers theaccessory module to shutdown power to the accessories to minimize battery drain.	\$235.00 ¹
86C ¹	Engine Idle Shutdown - 15 Minutes: After a predetermined period, the engine PCM automatically shuts down the engine and triggers theaccessory module to shutdown power to the accessories to minimize battery drain.	\$235.00 ¹
86D ¹	Engine Idle Shutdown - 20 Minutes: After a predetermined period, the engine PCM automatically shuts down the engine and triggers theaccessory module to shutdown power to the accessories to minimize battery drain.	\$235.00 ¹
98R ¹	Operator Commanded Regeneration(OCR)	\$235.00 ¹
86M ¹	Medium Duty Battery - Dual 78 AH	\$197.40 ¹
18A ¹	Upfitter Interface Module	\$277.30 ¹
66B ¹	BoxLink: Includes 4 premium locking cleats.	\$70.50 ¹
60B ¹	Blind Spot Information System (BLIS): Includes cross-traffic alert and trailer tow (BLIS sensor in taillamp). <i>MAY REQUIRE ADDITIONAL OPTIONS</i> ¹	\$507.60 ¹
76Z ¹	Advanced Security Pack: Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.	NA ¹
66L ¹	LED Box Lighting: Includes LED center high-mounted stop lamp (CHMSL).	\$56.40 ¹
67E ¹	Extra Extra Heavy Duty 240-AmpAlternator	\$79.90 ¹
53W ¹	5th Wheel/Gooseneck Hitch PrepPackage: Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5thWheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kit(15K and 15L) and dealer-installed Ford custom accessories 5th Wheel Hitch Kit by Reese - part#BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford custom accessories5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box).NOTE: the short pickup box provides less clearance between the cab and 5th wheel trailercompared to long box pickups. The receiver centerline of the hitch should be mounted at least 2"forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's criticalthat this combination provide clearance between the cab and tow vehicle for turns up to andincluding 90 degrees. Failure to follow this recommendation could result in the trailer contacting thecab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/GooseneckPrep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) ordealer-installed Ford	\$470.00 ¹

VEHICLE:	F-350 XL 4x4 SD Crew Cab 8' Box 176 WB DRW (W3D)			
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	customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ftbox and 6.75 ft box).	
18C ¹	5" Chrome Tubular Step Bar	\$653.30 ¹
871 ¹	Rear View Camera	Std ¹
873 ¹	Rear CHMSL Camera: Display in center stack screen. Includes LED center high-mounted stop lamp (CHMSL) with cargolight.Includes:- Rear View Camera	\$188.00 ¹
874 ¹	Ultimate Trailer Tow Camera System: Includes 360 degree camera system and trailer reverse guidance.Includes:- Rear CHMSL CameraDisplay in center stack screen. Includes LED center high-mounted stop lamp (CHMSL) with cargolight.- Rear View Camera	\$667.40 ¹
85G ¹	Tailgate Step & Handle	\$352.50 ¹
85S ¹	Tough Bed Spray-In Bedliner: Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.	\$559.30 ¹
43B ¹	Fixed Rear-Window w/Defrost	\$56.40 ¹
435 ¹	Power-Sliding Rear-Windoww/Defrost: Includes driver/passenger sun visors with illuminated vanity covered mirrors.	\$380.70 ¹
924 ¹	Privacy Glass	\$28.20 ¹
555 ¹	Rear Inflatable Seat Belts	\$173.90 ¹
43C ¹	110V/400W Outlet	\$164.50 ¹
16F ¹	Color-Coordinated Full Carpetw/Floor Mats	\$56.40 ¹
41A ¹	Rapid-Heat Supplemental CabHeater	\$235.00 ¹
76S ¹	Remote Start System	\$235.00 ¹
76R ¹	Reverse Sensing System (Fleet): REQUIRES valid FIN code.	\$230.30 ¹
66S ¹	Upfitter Switches (6)	\$155.10 ¹
585 ¹	Radio: AM/FM Stereo/Single-CD/MP3 (LPO) (Fleet): REQUIRES valid FIN code.Includes 6-speakers and auxiliary audio input jack.	\$517.00 ¹
91M ¹	SYNC Communications &Entertainment System: Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1smart charging USB port. <i>INCLUDED IN OPTION 585¹</i>	NA ¹
91M ¹	SYNC Communications &Entertainment System (Fleet): REQUIRES valid FIN code.Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1smart charging USB port. <i>INCLUDED IN OPTION 585¹</i>	NA ¹
913 ¹	SYNC 3 Communications &Entertainment System: Includes enhanced voice recognition, 8" LCD capacitive touch screen in center-stack with swipecapability, pinch-to-zoom capability included with available voice-activated touchscreen navigationsystem, AppLink, 911 assist and 2 smart charging USB ports. Note: SYNC AppLink lets you controlsome of your favourite compatible mobile apps with your voice. It is compatible with selectsmartphone platforms. Commands may vary by phone and AppLink software. <i>MAY REQUIRE ADDITIONAL OPTIONS¹</i>	\$423.00 ¹

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39S ¹	SiriusXM Satellite Radio: SiriusXM Traffic and Travel Link includes a 5-year prepaid subscription. Services are not available in Alaska and Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. SiriusXM and all related marks and logos are trademarks of SiriusXM Radio Inc. <i>MAY REQUIRE ADDITIONAL OPTIONS</i> ¹	\$173.90 ¹
87T ¹	Ford Telematics Powered by Telogis: Includes 1 year of Ford Telematics Powered By Telogis service (requires additional subscription service). Onboard device that tracks vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports.	NA ¹
65B ¹	Customer-Placed Trailer Camera (Dealer Installed): Factory invoiced accessory. Shipped separately from the vehicle for dealer installation.	NA ¹
653 ¹	Individual Trailer TPMS (Dealer Installed): Factory invoiced accessory. Shipped separately from the vehicle for dealer installation. Includes customer-placed trailer camera.	NA ¹
52R ¹	Stowable Loading Ramps (Pre-Installed): REQUIRES second unit body. Custom accessory.	\$653.30 ¹
91S ¹	Amber LED Warning Strobes (Pre-Installed): Custom accessory. Includes center high-mounted stop light bar and 2 hood mounted lights.	\$634.50 ¹
85L ¹	Drop-In Bedliner (Pre-Installed): Custom accessory.	\$329.00 ¹
85M ¹	Bed Mat (Pre-Installed): Custom accessory.	\$141.00 ¹
61S ¹	Front Splash Guards/Mud Flaps (Pre-Installed): Custom accessory.	NA ¹
76C ¹	Exterior Backup Alarm (Pre-Installed): Custom accessory.	\$131.60 ¹
15J ¹	Gooseneck Hitch Kit (Pre-Installed): Custom accessory.	\$235.00 ¹
15K ¹	27.5K 5th Wheel Hitch Kit (Pre-Installed): Custom accessory.	\$1,405.30 ¹
17F ¹	XL Decor Group (LPO): REQUIRES valid FIN code. Includes:- Chrome Front Bumper- Chrome Rear Step Bumper	\$206.80 ¹
525 ¹	Steering Wheel-Mounted Cruise Control (LPO): REQUIRES valid FIN code.	\$220.90 ¹
942 ¹	Daytime Running Lamps (DRL)(LPO): REQUIRES valid FIN code. Includes on/off cluster controllable.	\$42.30 ¹
926 ¹	Speed Limitation - 65 MPH Governed Top Speed (LPO): REQUIRES valid FIN code.	\$75.20 ¹
927 ¹	Speed Limitation - 75 MPH Governed Top Speed (LPO): REQUIRES valid FIN code.	\$75.20 ¹
	Call your local dealer for option content as options are subject to change.	\$4,615.40