<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asheville Ford Lincoln LLC</td>
<td>2020 Ford Ranger XL Crew Cab 4x4 (R4F)</td>
<td>Appalachia</td>
<td>$25,784.56</td>
</tr>
<tr>
<td>Capital Ford Inc</td>
<td>2020 Ford Ranger XL Crew Cab 4x4 (R4F)</td>
<td>Dogwood</td>
<td>$25,814.30</td>
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<td>2020 Ford Ranger XL Crew Cab 4x4 (R4F)</td>
<td>Longleaf Pine</td>
<td>$25,878.68</td>
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</table>
NORTH CAROLINA SHERIFFS’ ASSOCIATION

FORD RANGE XL CREW CAB 4X4 (R4F)
SPECIFICATION #18

2020 Ford Ranger XL Crew Cab 4x4 (R4F)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. MECHANICAL
   a. 2.3L EcoBoost® Engine with Auto Start-Stop Technology
   b. 4x4 Electronic-Shift-On-the-Fly (ESOF) – NA w/PU Box Delete (R1A)
   c. Axle, Front – Independent Front Suspension (IFS)
   d. Brakes – Anti-Lock Brake System (ABS)
   e. Electronic Power-Assist Steering
   f. Electronic Ten-Speed Automatic Transmission
   g. Jack
   h. SelectShift® Automatic Transmission
   i. Shock Absorbers, Gas – Front
   j. Shock Absorbers, Gas – Outboard Mounted, rear
   k. Springs, Front – Coil
   l. Springs, Rear – Leaf, Two-Stage Linear Rate

2. EXTERIOR
   a. Black Wheellip Molding
   b. Black Mesh Grille w/Black Surround
   c. Cargo Lamp – Integrated with Center High-mounted Stop Lamp (CHMSL)
   d. Easy Fuel® Capless Fuel-Filler – NA w/PU Box Delete (R1A)
   e. Locking Fuel Cap – PU Box Delete Only
   f. Exhaust – Single Rear
   g. Fuel Tank – Standard Range 18 Gallon
   h. Fully Boxed Steel Frame
   i. Handles, Black – Door and Tailgate
   j. Hooks – Pickup Box Tie-Down, four (4) – NA w/PU Box Delete (R1A)
   k. Hooks – Front Tow 4x4, two (2)
   m. Ranger XL Fender Badge
   n. Spare Tire Carrier – Rear Under Frame
   o. Spare Tire (Full-Sized) – NA w/PU Box Delete (R1A)
   p. Steel Bumper, Front & Rear – Black – Rear NA w/PU Box Delete (R1A)
   q. Tailgate – Manual Locking – NA w/PU Box Delete (R1A)
   r. Tires – P255/70R16 BSW A/S
   s. Towing 3500 lb – Tow bar only
   t. Trailer Sway Control
   u. Trailer Towing – 4-pin wiring, ball mounting provisions in rear bumper
   v. Wheels – 16” Steel
   w. Windshield wipers – Intermittent Speed

3. INTERIOR/COMFORT

...
2.3” Productivity Screen in Instrument Cluster
b. 3.5” Center Stack Screen w/Audio Controls
c. Auxiliary Audio Input Jack (NA w/SYNC®) w/(1) USB port
d. Black Vinyl Floor Covering
e. Cupholders
f. Dome Light
g. Locking Glove Box
h. Manual Air Conditioning, Single Zone
i. Powerpoint 12V – Front (2), Rear (1)
j. Rear-window with Fixed Glass
k. Rearview Mirror, Electrochromatic (NA w/SYNC®)
l. Seat, Front: 4-Way Manual Adjustment w/Lumbar, Bucket Seats, Cloth Trim, Flow-through console with shifter
m. Seat, Rear: Armrest (SuperCrew®), Bench Seat (SuperCab), Fold down arm rest (SuperCab), Under seat storage (SuperCrew®), Under seat storage w/lid (SuperCab)

4. SAFETY/SECURITY

a. Airbags: Driver and Passenger Front Airbags, Safety Canopy® side-curtain airbags
b. Autonomous Emergency Braking
c. Belt-Minder® (front safety belt reminder)
d. Child Seat Tether Anchors
e. Daytime Running Lamps (DRL)
f. Halogen Headlamps w/amber turn indicator glass
g. Rear View Camera – NA w/PU Box Delete (R1A)
h. Reflector, Wiper-Activated Headlamps
i. SecuriLock® Passive Anti-Theft System
j. Tire Pressure Monitoring System (TPMS)

5. DRIVER ASSIST

a. Autolamp - Auto On/Off Headlamps
b. FordPass SmartLink™
c. Pre-Collision Assist with Automatic Emergency Braking (AEB) (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support)

6. FUNCTIONAL

a. AM/FM stereo w/4 Speakers
b. Extended Service Interval Monitor
The Ford Ranger XL Crew Cab 4x4 (R4F) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: ★Appalachia ★Dogwood ★Cardinal ★Longleaf Pine
BASE PRICE: $25,784.56 $25,814.30 $25,814.30 $25,878.68
DELIVERY TIME: 90 - 120 days 90 - 120 days 90 - 120 days 90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
### Order Code Delete Options

<table>
<thead>
<tr>
<th>Order Code</th>
<th>Delete Options</th>
<th>Appalachia</th>
<th>Dogwood &amp; Cardinal &amp; Longleaf Pine</th>
</tr>
</thead>
</table>
| R1A<sup>1</sup>  
R1A<sup>2</sup> | PickUp Box                                                                      | NA<sup>1</sup> | NA<sup>2</sup>                    |
|            | Delivery Fee - Cardinal District                                                 | NA         | Incl.                             |
|            | Delivery Fee - Dogwood District                                                  | NA         | Incl.                             |
|            | Delivery Fee - Appalachia District                                               | NA         | Incl.                             |
|            | Delivery Fee - Longleaf Pine District                                            | NA         | Incl.                             |

### Order Code Add Options

<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>Appalachia</th>
<th>Dogwood &amp; Cardinal &amp; Longleaf Pine</th>
</tr>
</thead>
<tbody>
<tr>
<td>300A&lt;sup&gt;2&lt;/sup&gt;</td>
<td>XLT Series</td>
<td>$3,228.90</td>
<td>$3,379.30&lt;sup&gt;2&lt;/sup&gt;</td>
</tr>
<tr>
<td>500A&lt;sup&gt;2&lt;/sup&gt;</td>
<td>Lariat Series</td>
<td>$7,242.70</td>
<td>$7,393.10&lt;sup&gt;2&lt;/sup&gt;</td>
</tr>
</tbody>
</table>
| 86Q<sup>1</sup>  
86Q<sup>2</sup> | Bed Utility Super Value Package – NA w/PU Box Delete (R1A)                                                  | $371.30<sup>1</sup> | NA<sup>2</sup>                    |
| 53R<sup>1</sup>  
53R<sup>2</sup> | Trailer Tow Package                                                                                       | $465.30<sup>1</sup> | $375.00<sup>2</sup>                |
| 76H<sup>1</sup>  
76H<sup>2</sup> | XL Chrome Appearance Package – NA w/PU Box Delete (R1A)                                                    | $343.10<sup>1</sup> | $470.00<sup>2</sup>                |
| 16E<sup>1</sup>  
16E<sup>2</sup> | Carpet Flooring w/Front Floor Mats                                                                       | $136.30<sup>1</sup> | $137.00<sup>2</sup>                |
| X73<sup>1</sup>  
X73<sup>2</sup> | Electronic-locking differential                                                                           | $394.80<sup>1</sup> | $399.00<sup>2</sup>                |
| 41H<sup>1</sup>  
41H<sup>2</sup> | Engine Block Heater                                                                                       | $75.20<sup>1</sup> | $76.00<sup>2</sup>                 |
| 153<sup>1</sup>  
153<sup>2</sup> | Front License Plate Bracket                                                                                | NC<sup>1</sup> | NC<sup>2</sup>                     |
| 43D<sup>1</sup>  
43D<sup>2</sup> | Manual-Sliding Rear-window w/Privacy Glass and Defrost                                                      | $211.50<sup>1</sup> | $214.00<sup>2</sup>                |
| 18Y<sup>1</sup>  
18Y<sup>2</sup> | Running Boards – 5” Rectangular – Black – NA w/PU Box Delete (R1A)                                        | $596.90<sup>1</sup> | $603.00<sup>2</sup>                |
| 17C<sup>1</sup>  
17C<sup>2</sup> | Floor Liner – Tray Style – req. Carpet Flooring (16E)                                                      | $126.90<sup>1</sup> | $128.00<sup>2</sup>                |
| 53N<sup>1</sup>  
53N<sup>2</sup> | Rearview Camera w/Prep Kit – req. PU Box Delete (R1A)                                                       | NA<sup>1</sup> | $347.00<sup>2</sup>                |
| 63C<sup>1</sup>  
63C<sup>2</sup> | SecuriCode™ Keyless-Entry Keypad                                                                            | $89.30<sup>1</sup> | $90.00<sup>2</sup>                 |
<table>
<thead>
<tr>
<th>Code</th>
<th>Quantity</th>
<th>Option Description</th>
<th>Price 1</th>
<th>Price 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>17B</td>
<td>1</td>
<td>Splash Guards/Mud Flaps Front and Rear – NA w/PU Box Delete (R1A)</td>
<td>$122.20</td>
<td>$123.00</td>
</tr>
<tr>
<td>86S</td>
<td>1</td>
<td>Spray-In Bedliner – NA w/PU Box Delete (R1A)</td>
<td>$465.30</td>
<td>$470.00</td>
</tr>
<tr>
<td>64Y</td>
<td>1</td>
<td>17&quot; Aluminum Alloy Wheel [MAY REQUIRE ADDITIONAL OPTIONS]</td>
<td>$408.90</td>
<td>$413.00</td>
</tr>
<tr>
<td>60H</td>
<td>1</td>
<td>Exterior Backup Alarm</td>
<td>$131.60</td>
<td>$132.00</td>
</tr>
<tr>
<td>TEW</td>
<td>1</td>
<td>LT 265/65 R17 A/T OWL Tires (req. 17&quot; Aluminum Alloy Wheel (64Y)) – NA w/PU Box Delete (R1A) [MAY REQUIRE ADDITIONAL OPTIONS]</td>
<td>$164.50</td>
<td>$166.00</td>
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<tr>
<td>52B</td>
<td>1</td>
<td>Cruise Control</td>
<td>$211.50</td>
<td>$214.00</td>
</tr>
<tr>
<td>58E</td>
<td>1</td>
<td>SYNC®: Enhanced Voice Recognition Communications and Entertainment System; 911 Assist®; 4.2&quot; LCD Display in Center Stack; Applink®; Smart Charging USB Port – one (1), FordPass™ Connect: Wi-Fi® hotspot connects up to 10 devices, Remotely start, lock and unlock vehicle, Schedule specific times to remotely start vehicle2, Locate parked vehicle2, Check vehicle status2; Note: Ford Telematics™ Prep included for Fleet ONLY: FordPass™ Connect enables telematics services through authorized partners. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 888-459-0255. 6 Audio Speakers • Day/Night Rearview Mirror [MAY REQUIRE ADDITIONAL OPTIONS]</td>
<td>$817.80</td>
<td>$827.00</td>
</tr>
<tr>
<td>67F</td>
<td>1</td>
<td>XL Power Equipment Group</td>
<td>$333.70</td>
<td>$338.00</td>
</tr>
</tbody>
</table>

**Base Price: $25,784.56**