



## NORTH CAROLINA SHERIFFS' ASSOCIATION

| <b>Name of Dealership</b>  | <b>Type of Vehicle</b>                     | <b>Zone</b>    | <b>Base Unit Price</b> |
|--|--|----------------|------------------------|
| <a href="#"><u>FORD F-650 84 CA DIESEL BASE CREW CAB (W6E) (Specification #71)</u></a> |  |                |                        |
| Asheville Ford Lincoln LLC   | 2019 Ford F-650 Diesel Base Crew Cab (W6E) | ★Appalachia    | \$54,098.76            |
| Asheville Ford Lincoln LLC   | 2019 Ford F-650 Diesel Base Crew Cab (W6E) | ★Dogwood       | \$54,198.76            |
| Asheville Ford Lincoln LLC   | 2019 Ford F-650 Diesel Base Crew Cab (W6E) | ★Cardinal      | \$54,198.76            |
| Asheville Ford Lincoln LLC   | 2019 Ford F-650 Diesel Base Crew Cab (W6E) | ★Longleaf Pine | \$54,298.76            |



# **NORTH CAROLINA SHERIFFS' ASSOCIATION**

## **FORD F-650 84 CA DIESEL BASE CREW CAB (W6E)** **SPECIFICATION #71**

2019 Ford F-650 Diesel Base Crew Cab (W6E)

**ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED**

**INSTRUCTIONS:** Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

### 1. ENGINE

- a. Cylinders - V8
- b. Ignition - Compression
- c. Liters - 6.7L
- d. Recommended Fuel - Diesel
- e. Valvetrain - OHV
- f. Forced Induction - Intercooled turbo
- g. Engine Power - 270 HP @ 2,400 RPM

### 2. TRANSMISSION/AXLES

- a. Electronic control - Yes
- b. Overdrive - Yes
- c. Type - Automatic
- d. Driver Selectable Mode - Yes
- e. Speed - 6
- f. Drive Type - Rear Wheel

### 3. SUSPENSION/HANDLING

- a. Front non-independent leaf spring suspension
- b. Hydraulic power-assist re-circulating ball Steering
- c. Rubber auxiliary rear springs
- d. Rear rigid axle leaf spring suspension
- e. Tapered rear frame
- f. GVWR - 26,000

### 4. WHEELS/TIRES

- a. Metric measure truck tire 245/70R19.5 GBSW AS front and rear tires
- b. Front and rear 19.5 x 6.75 wheels
- c. Dual rear wheels
- d. Front and rear 19.5 x 6.75 white steel wheels with 8 wheel studs

### 5. BODY EXTERIOR

- a. 4 doors
- b. Conventional right rear passenger
- c. Black door mirrors
- d. Side steps
- e. Straight front bumper ends
- f. Conventional left rear passenger
- g. Driver and passenger folding door mirrors

- h. Black bumpers
- i. Clearcoat paint
- j. Hood mounted grille

#### 6. COMFORT ITEMS

- a. Manual air conditioning
- b. Manual windows
- c. Manual tilt steering wheel
- d. Passenger visor mirror
- e. Automatic gearshift steering column lever
- f. Cruise control with steering wheel controls
- g. Manual door locks
- h. Front cupholders
- i. Dual electric horn
- j. 2 Standard Keys

#### 7. SEATS AND TRIM

- a. Seating capacity of 5
- b. Fixed passenger seat
- c. Bucket driver seat, Bucket passenger seat
- d. Low back seats
- e. Manual fore/aft seats
- f. Fixed driver seat
- g. 60-40 folding rear bench seat
- h. Driver seat folding back, passenger seat fixed back
- i. Driver seat with 4 way direction control, passenger seat with 2 way direction control

#### 8. ENTERTAINMENT FEATURES

- a. AM/FM stereo radio
- b. 2 speakers
- c. Auxiliary audio input
- d. Fixed antenna

#### 9. LIGHTING, VISIBILITY AND INSTRUMENTATION

- a. Halogen sealed beam headlights
- b. Light tinted windows
- c. Tachometer
- d. Trip computer
- e. Variable intermittent front windshield wipers
- f. Rear reading lights
- g. Oil pressure gauge
- h. Trip odometer

#### 10. SAFETY AND SECURITY

- a. 4-wheel ABS brakes
- b. Manual door locks
- c. Hydraulic disc brakes

#### 11. WARRANTY

- a. Basic: 24 months/unlimited mile
- b. Diesel Engine and Transmission: 60 months/250,000 miles
- c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



## **NORTH CAROLINA SHERIFFS' ASSOCIATION**

### **FORD F-650 84 CA DIESEL BASE CREW CAB (W6E) SPECIFICATION #71**

#### **2019 Ford F-650 Diesel Base Crew Cab (W6E)**

The Ford F-650 Diesel Base Crew Cab (W6E) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

|             |             |             |             |                |
|-------------|-------------|-------------|-------------|----------------|
| ZONE:       | ★Appalachia | ★Dogwood    | ★Cardinal   | ★Longleaf Pine |
| BASE PRICE: | \$54,098.76 | \$54,198.76 | \$54,198.76 | \$54,298.76    |

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

|                    |                                  |                            |                            |                            |
|--------------------|----------------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | F-650 Diesel Base Crew Cab (W6E) |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC       | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                      | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$54,098.76                      | \$54,198.76                | \$54,198.76                | \$54,298.76                |

| Order Code       | Delete Options  | All Zones               |
|------------------|---|-------------------------|
| 57L <sup>1</sup> | Air Conditioning - Includes fresh air heater and defroster only.  | (\$85.00) <sup>1</sup>  |
| 58B <sup>1</sup> | Radio Delete Package - Deletes radio, speakers, antenna and antenna cable. Includes radio instrument panel cover andaux audio jack cover and speaker locations for future radio upfit if owner desires. | (\$51.00) <sup>1</sup>  |
|                  | Delivery Fee - Appalachia District  | NA                      |
|                  | Delivery Fee - Dogwood District   | NA                      |
|                  | Delivery Fee - Cardinal District  | NA                      |
| 76X <sup>1</sup> | Bumper, Front   | (\$115.00) <sup>1</sup> |
| 76Y <sup>1</sup> | Tow Hooks   | (\$60.00) <sup>1</sup>  |
| 88C <sup>1</sup> | 30/0/0 Fixed Driver only - Vinyl  | (\$102.00) <sup>1</sup> |
| 87X <sup>1</sup> | Rear Bench  | (\$102.00) <sup>1</sup> |
|                  | Delivery Fee - Longleaf Pine District   | NA                      |

| Order Code       | Add Options  | All Zones               |
|------------------|--|-------------------------|
| 99E <sup>1</sup> | 6.7L Power Stroke V8 Turbo Diesel - 300 HP @ 2500 RPM, 700 lb-ft; Torque @ 1800 RPM; Includes Engine Exhaust Brake and manual regen capability. Torque: 700ft.lbs. @ 1800 rpm. (Governed RPM: 3300. Includes CARB clean idle label - may be removed if un-necessary) | \$1,875.30 <sup>1</sup> |
| 99X <sup>1</sup> | 6.7L Power Stroke V8 Turbo Diesel - 330 HP @ 2600 RPM, 725 lb-ft; Torque @ 1800 RPM; Includes Engine Exhaust Brake and manual regen capability. Torque: 725ft.lbs. @ 1800 rpm.(Governed RPM: 3400. Includes CARB clean idle label - may be removed if un-necessary)  | \$3,285.30 <sup>1</sup> |
| 41H <sup>1</sup> | Engine Block Heater, Phillips, 120; Volt/750 Watt  | \$56.40 <sup>1</sup>    |
| 62G <sup>1</sup> | Air Compressor, Bendix, 13.2 CFM; Capacity - Includes Direct Reading; Air Pressure Gauge; For use as an air source when Air Brakes or Air Ride is not selected.  | \$1,104.50 <sup>1</sup> |
| 94A <sup>1</sup> | Engine Idle Shutdown Timer - 5 Minutes   | \$23.50 <sup>1</sup>    |
| 94B <sup>1</sup> | Engine Idle Shutdown Timer - 10 Minutes  | \$23.50 <sup>1</sup>    |
| 94C <sup>1</sup> | Engine Idle Shutdown Timer - 15 Minutes  | \$23.50 <sup>1</sup>    |
| 94D <sup>1</sup> | Engine Idle Shutdown Timer - 20 Minutes  | \$23.50 <sup>1</sup>    |
| 41A <sup>1</sup> | Transmission Power Take-Off Provision w/LiveDrive Capability   | \$841.30 <sup>1</sup>   |
| 646 <sup>1</sup> | Wheels, Front 19.5x7.5 White Powder Coated Steel, 10-Hole; (285.75MM BC) hub piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs.  | \$23.50 <sup>1</sup>    |
| 642 <sup>1</sup> | Wheels, Front 19.5x7.5 Polished Aluminum, 10-Hole; (Accuride) (285.75MM BC), hub piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs. Only outer surface of outer wheel is polished.   | \$535.80 <sup>1</sup>   |
| TGK <sup>1</sup> | Tires, Front Two 245/70R19.5H Michelin XZE (621 rev/mile)  | \$65.80 <sup>1</sup>    |
| TPA <sup>1</sup> | Tires, Front Two 265/70R19.5G Hankook AH11 (604 rev/mile)  | \$47.00 <sup>1</sup>    |
| TGA <sup>1</sup> | Tires, Front Two 245/70R19.5H Continental HSR1 (621 rev/mile)  | \$32.90 <sup>1</sup>    |
| 666 <sup>1</sup> | Wheels, Rear 19.5x7.5 White Powder Coated Steel, 10-Hole; (285.75MM BC) hub piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs.   | \$47.00 <sup>1</sup>    |

|                    |                                  |                            |                            |                            |
|--------------------|----------------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | F-650 Diesel Base Crew Cab (W6E) |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC       | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                      | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$54,098.76                      | \$54,198.76                | \$54,198.76                | \$54,298.76                |

|                  |   |                         |
|------------------|---|-------------------------|
| 662 <sup>1</sup> | Wheels, Rear 19.5x7.5 Polished Aluminum, 10-Hole; (Accuride) 7.50 DC rim and steel inner wheel with 7.50 DC rim (285.75MM BC), hub piloted, flanged nut, metric mount, with steel hubs. Only outer surface of outer rear wheel of duals is polished. Includes steel inner wheel.  | \$672.10 <sup>1</sup>   |
| 60W <sup>1</sup> | Wheel, Spare 19.5x6.75, White Powder Coated Steel, 8-Hole - Quantity (One only)   | \$136.60 <sup>1</sup>   |
| 60X <sup>1</sup> | Wheel, Spare 19.5x7.5, White Powder Coated Steel, 10-Hole - Quantity (One only)   | \$136.60 <sup>1</sup>   |
| RGK <sup>1</sup> | Tires, Rear Four 245/70R19.5H Michelin XZE (621 rev/mile)   | \$131.60 <sup>1</sup>   |
| REB <sup>1</sup> | Tires, Rear Four 245/70R19.5G Hankook DH07 (618 rev/mile)   | \$56.40 <sup>1</sup>    |
| RPA <sup>1</sup> | Tires, Rear Four 265/70R19.5G Hankook AH11 (604 rev/mile)   | \$89.30 <sup>1</sup>    |
| RPB <sup>1</sup> | Tires, Rear Four 265/70R19.5G Hankook DH07 (604 rev/mile)   | \$89.30 <sup>1</sup>    |
| RGA <sup>1</sup> | Tires, Rear Four 245/70R19.5H Continental HSR1 (621 rev/mile)   | \$65.80 <sup>1</sup>    |
| RGB <sup>1</sup> | Tires, Rear Four 245/70R19.5H Continental HDR (621 rev/mile)  | \$112.80 <sup>1</sup>   |
| 674 <sup>1</sup> | Hydraulic Brake System - Bosch HydroMax w/Traction Control; Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3"(Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.   | \$390.10 <sup>1</sup>   |
| 152 <sup>1</sup> | Trailer Connection Socket - 7-Way, Wired for Turn Signals Combined with Stop; Mounted at rear of frame, for combined trailer stop, tail, turn, marker light circuits. Includes electric trailer brake accommodation package with cab connections for mounting customer installed electric brake unit.   | \$94.00 <sup>1</sup>    |
| 154 <sup>1</sup> | Trailer Connection Socket - 7-Way, Wired for Turn Signals, Separate of Stop; Mounted at rear of frame, for separate trailer stop, tail, turn, marker light circuits. Includes electric trailer brake accommodation package with cab connections for mounting customer installed electric brake unit.  | \$94.00 <sup>1</sup>    |
| 67C <sup>1</sup> | Air Brakes - Straight Truck ; Meritor Q-Plus with ABS, Bendix Anti-Lock Brake System, 4-channel. Includes 15" x 4" front brakes, dual direct reading air pressure gauges, brake lines color coded nylon, Bendix 13.2 CFM capacity air compressor, instrument panel mounted yellow knob parking brake control valve, automatic slack adjusters front and rear, two rear spring parking air brake chambers mounted on front of rear axle, three drain valves and two air tanks (Reference Body Builders Book for location). Rear brake size and components dependent upon axle selection.   | \$1,663.80 <sup>1</sup> |
| 67D <sup>1</sup> | Air Brakes - Straight Truck w/Traction Control; Meritor Q-Plus with ABS, Bendix Anti-Lock Brake System, 4-channel. Includes 15" x 4" front brakes, dual direct reading air pressure gauges, brake lines color coded nylon, Bendix 13.2 CFM capacity air compressor, instrument panel mounted yellow knob parking brake control valve, automatic slack adjusters front and rear, two rear spring parking air brake chambers mounted on front of rear axle, three drain valves and two air tanks (Reference Body Builders Book for location). Rear brake size and components dependent upon axle selection. Uses existing ABS system to minimize wheel slipping during acceleration. Usage determined by the air brake package selected. (Should NEVER be used with Hi-Rail Train Systems). | \$1,950.50 <sup>1</sup> |
| 62D <sup>1</sup> | Air Dryer, Bendix AD/IP w/Heater; Mounted left frame rail.  | \$432.40 <sup>1</sup>   |
| 158 <sup>1</sup> | Trailer Air Brake Package - Includes air lines to rear of frame, hand control valve and tractor protection valve.   | \$343.10 <sup>1</sup>   |
| 157 <sup>1</sup> | Trailer Connection Socket - 7-Way, Wired for Turn Signals, Separate of Stop; Mounted at rear of frame, wired for turn signals independent of stop (compatible with trailers that have amber or side turn lamps with independent stop/turn).   | \$94.00 <sup>1</sup>    |

|                    |                                  |                            |                            |                            |
|--------------------|----------------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | F-650 Diesel Base Crew Cab (W6E) |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC       | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                      | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$54,098.76                      | \$54,198.76                | \$54,198.76                | \$54,298.76                |

|                  |   |                       |
|------------------|---|-----------------------|
| 159 <sup>1</sup> | Trailer Connection Socket - 7-Way, Wired for Turn Signals Combined with Stop; Mounted at rear of frame, wired for turn signals combined with stop (compatible with trailers that use combined stop, tail, turn lights).   | \$94.00 <sup>1</sup>  |
| 15S <sup>1</sup> | Front Stabilizer Bar  | \$460.60 <sup>1</sup> |
| 60A <sup>1</sup> | Lube, Front Axle, EmGard 50W, Synthetic Oil   | \$47.00 <sup>1</sup>  |
| 472 <sup>1</sup> | 17,500 lb. Single-Speed - Dana S17- 140; Single reduction with Gentech Quiet Gears, synthetic lube and 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.   | \$155.10 <sup>1</sup> |
| 52P <sup>1</sup> | Driveshaft Upgrade  | \$173.90 <sup>1</sup> |
| 68M <sup>1</sup> | Multi-Leaf Springs - 19,000 lb. Cap; 11-leaf. Includes 2,000 lb auxiliary springs for load stabilization.   | \$103.40 <sup>1</sup> |
| 68C <sup>1</sup> | Air Suspension - 12,000 lb. Cap; With single air suspension leveling valve. Includes: Shock Absorbers, Rear - Double Acting   | \$484.10 <sup>1</sup> |
| 68D <sup>1</sup> | Air Suspension - 19,000 lb. Cap; With single air suspension leveling valve. Includes: Shock Absorbers, Rear - Double Acting   | \$690.90 <sup>1</sup> |
| 68Z <sup>1</sup> | Air Suspension Dump Valve   | \$192.70 <sup>1</sup> |
| 68Y <sup>1</sup> | Air Suspension Leveling Valve, 1 Additional Valve Provides Dual Height  | \$310.20 <sup>1</sup> |
| 961 <sup>1</sup> | Shock Absorbers, Rear - Double Acting   | \$155.10 <sup>1</sup> |
| 607 <sup>1</sup> | Lube, Rear Axle, EmGard 75W-90, Synthetic Oil   | \$94.00 <sup>1</sup>  |
| 765 <sup>1</sup> | Bumper, Front - Full Width, Chrome Plated Steel   | \$460.60 <sup>1</sup> |
| 86C <sup>1</sup> | Chrome Grille Surround  | \$230.30 <sup>1</sup> |
| 86B <sup>1</sup> | Grille, Fixed - Black/Gray  | \$117.50 <sup>1</sup> |
| 91D <sup>1</sup> | Under Cab, Vertical Outlet, Right Side, Switchback-Style; WARNING! The selection of this Exhaust could reduce the available CA dimension.; Single, horizontal muffler, right side under cab outside of frame rail with vertical exhaust passengside rear corner with heatshield and turnout exit. | \$672.10 <sup>1</sup> |
| 65F <sup>1</sup> | Fuel Tank - 115 Gallon Rectangular - Aluminum - LH 65-gal, RH 50-gal  | \$860.10 <sup>1</sup> |
| 17C <sup>1</sup> | 220 Amp Denso SC6 Alternator  | \$206.80 <sup>1</sup> |
| 17D <sup>1</sup> | Dual Heavy Duty Alternators - 357 Amp Capacity - 200 & 157 amp Denso SC5/SC2  | \$803.70 <sup>1</sup> |
| 55M <sup>1</sup> | Jump Start Stud - Remote Mounted  | \$84.60 <sup>1</sup>  |
| 63B <sup>1</sup> | Battery - Two 900 CCA, 1800 Total, Includes Steel Battery Box; 12Volt, Motorcraft.  | \$56.40 <sup>1</sup>  |
| 63D <sup>1</sup> | Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box; 12Volt, Motorcraft.  | \$235.00 <sup>1</sup> |
| 63Y <sup>1</sup> | Battery - Temporary Mount for Truck Chassis   | \$220.90 <sup>1</sup> |
| 164 <sup>1</sup> | Roof Marker/Clearance Lights - Clear Lenses, 5 Lights (Replaces Standard Amber Lenses)  | \$28.20 <sup>1</sup>  |
| 59C <sup>1</sup> | Body Builder Wiring - At End of Frame, Combined; Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.   | \$126.90 <sup>1</sup> |
| 59D <sup>1</sup> | Body Builder Wiring - At Back of Cab, Separate ; Includes sealed connectors for 2 ground circuits, with independant left/stop, independant right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.   | \$65.80 <sup>1</sup>  |

|                    |                                  |                            |                            |                            |
|--------------------|----------------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | F-650 Diesel Base Crew Cab (W6E) |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC       | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                      | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$54,098.76                      | \$54,198.76                | \$54,198.76                | \$54,298.76                |

|                  |  |                       |
|------------------|--|-----------------------|
| 59E <sup>1</sup> | Body Builder Wiring - At End of Frame, Separate; Includes sealed connectors for 2 ground circuits, with independant left/stop, independant right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.  | \$126.90 <sup>1</sup> |
| 17M <sup>1</sup> | Back-Up Alarm - Electric, 102 dBA  | \$103.40 <sup>1</sup> |
| 962 <sup>1</sup> | Daytime Running Lamps  | \$42.30 <sup>1</sup>  |
| 16V <sup>1</sup> | Voltmeter; Available in message center.  | \$94.00 <sup>1</sup>  |
| 88B <sup>1</sup> | 30/0/30 Fixed Driver & Fixed Passenger w/Console - Cloth   | \$117.50 <sup>1</sup> |
| 881 <sup>1</sup> | 30/70 Fixed Driver & Fixed 2- Passenger Bench - Vinyl  | \$329.00 <sup>1</sup> |
| 882 <sup>1</sup> | 30/70 Fixed Driver & Fixed 2- Passenger Bench - Cloth  | \$446.50 <sup>1</sup> |
| 88R <sup>1</sup> | 30/0/30 Air Ride Driver (Integral AirPump) & Fixed Passengerw/Console - Vinyl  | \$413.60 <sup>1</sup> |
| 88S <sup>1</sup> | 30/0/30 Air Ride Driver (Integral AirPump) & Fixed Passengerw/Console - Cloth  | \$531.10 <sup>1</sup> |
| 88G <sup>1</sup> | 30/70 Air Ride Driver (External AirSource) & Fixed 2-Passenger Bench- Vinyl  | \$371.30 <sup>1</sup> |
| 88H <sup>1</sup> | 30/70 Air Ride Driver (External AirSource) & Fixed 2-Passenger Bench- Cloth  | \$488.80 <sup>1</sup> |
| 88J <sup>1</sup> | 30/0/30 Air Ride Driver (Integral AirPump) & Air Ride Passenger (IntegralAir Pump) w/Console - Vinyl   | \$803.70 <sup>1</sup> |
| 88K <sup>1</sup> | 30/0/30 Air Ride Driver (Integral AirPump) & Air Ride Passenger (IntegralAir Pump) w/Console - Cloth   | \$921.20 <sup>1</sup> |
| 88L <sup>1</sup> | 30/70 Air Ride Driver (Integral AirPump) & Fixed 2-Passenger Bench -Vinyl  | \$413.60 <sup>1</sup> |
| 88M <sup>1</sup> | 30/70 Air Ride Driver (Integral AirPump) & Fixed 2-Passenger Bench -Cloth  | \$531.10 <sup>1</sup> |
| 88T <sup>1</sup> | 30/0/0 Air Ride Driver Only (ExternalAir Source) - Vinyl   | \$258.50 <sup>1</sup> |
| 88U <sup>1</sup> | 30/0/0 Air Ride Driver Only (ExternalAir Source) - Cloth   | \$376.00 <sup>1</sup> |
| 88N <sup>1</sup> | 30/0/30 Air Ride Driver (External AirSource) & Fixed Passengerw/Console - Vinyl  | \$371.30 <sup>1</sup> |
| 88P <sup>1</sup> | 30/0/30 Air Ride Driver (External AirSource) & Fixed Passengerw/Console - Cloth  | \$488.80 <sup>1</sup> |
| 88E <sup>1</sup> | 30/0/30 Air Ride Driver (External AirSource) & Air Ride Passenger (External Air Source) w/Console -Vinyl   | \$761.40 <sup>1</sup> |
| 88F <sup>1</sup> | 30/0/30 Air Ride Driver (External AirSource) & Air Ride Passenger (External Air Source) w/Console - Cloth  | \$878.90 <sup>1</sup> |
| 88W <sup>1</sup> | 30/0/0 Air Ride Driver Only (Integral Air Pump) - Vinyl  | \$296.10 <sup>1</sup> |
| 88X <sup>1</sup> | 30/0/0 Air Ride Driver Only (IntegralAir Pump) - Cloth   | \$413.60 <sup>1</sup> |
| 88Y <sup>1</sup> | 40/20/40 Fixed Driver & FixedPassenger w/Unique 20% Fold-DownConsole - Vinyl   | \$394.80 <sup>1</sup> |
| 88Z <sup>1</sup> | 40/20/40 Fixed Driver & FixedPassenger w/Unique 20% Fold-Down Console - Cloth  | \$512.30 <sup>1</sup> |
| 90A <sup>1</sup> | Appearance Group - Includes front-mounted overhead console with dual sunglass bins and integral front map reading lights. (Includes: Chrome Trimmed Air Registers w/Positive Shut-Off; 60/40 Rear Bench Seat w/Flip-Up Cushion and Fold-Down BackTrim will match selected driver seat material; Power Equipment GroupIncludes power front side windows, power rear side windows, power door locks and door trim panel) | \$780.20 <sup>1</sup> |
| 90P <sup>1</sup> | Power Equipment Group - Includes power front side windows, power rear side windows, power door locks and door trim panel.  | \$441.80 <sup>1</sup> |
| 92S <sup>1</sup> | Window, Rear - Sliding   | \$117.50 <sup>1</sup> |



|                    |                                  |                            |                            |                            |
|--------------------|----------------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | F-650 Diesel Base Crew Cab (W6E) |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC       | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                      | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$54,098.76                      | \$54,198.76                | \$54,198.76                | \$54,298.76                |

|                  |  |                       |
|------------------|--|-----------------------|
| 57S <sup>1</sup> | Supplemental Air Heater, aka Rapid Heat  | NA <sup>1</sup>       |
| 55P <sup>1</sup> | 110 A/C Outlet - in Lower Center Finish Panel  | \$94.00 <sup>1</sup>  |
| 90C <sup>1</sup> | Ford Telematics - Powered by Telogis   | NA <sup>1</sup>       |
| 21D <sup>1</sup> | SYNC Media System - Includes dash mounted USB 2.0 port and redundant steering wheel SYNC controls.   | \$371.30 <sup>1</sup> |
| 586 <sup>1</sup> | Radio, Electronic Premium AM/FM Stereo, Disc - With 4 speakers, dash-mounted aux audio input jack and clock and redundant steering wheel audio controls. | \$267.90 <sup>1</sup> |
| 85B <sup>1</sup> | Keyed Alike - Not Available with Anti-Theft System, Requires Multiple-Unit Order   | \$42.30 <sup>1</sup>  |
| 85L <sup>1</sup> | Keyed Alike - Option 1 - Not Availablewith Anti-Theft System, Requires Multiple-Unit Order   | \$42.30 <sup>1</sup>  |
| 85M <sup>1</sup> | Keyed Alike - Option 2 - Not Availablewith Anti-Theft System, Requires Multiple-Unit Order   | \$42.30 <sup>1</sup>  |
| 85N <sup>1</sup> | Keyed Alike - Option 3 - Not Availablewith Anti-Theft System, Requires Multiple-Unit Order   | \$42.30 <sup>1</sup>  |
| 85P <sup>1</sup> | Keyed Alike - Option 4 - Not Availablewith Anti-Theft System, RequiresMultiple-Unit Order  | \$42.30 <sup>1</sup>  |
| 85A <sup>1</sup> | Anti Theft System  | \$112.80 <sup>1</sup> |
| 85K <sup>1</sup> | Remote Keyless Entry w/2 Key Fobs  | \$159.80 <sup>1</sup> |
| 90M <sup>1</sup> | Interior Rear View Mirror  | \$70.50 <sup>1</sup>  |
| 90E <sup>1</sup> | Exterior Appearance Group - Includes: Bumper, Front - Full Width, Chrome Plated Steel; Chromed Fender Badge; Chrome Grille Surround                      | \$686.20 <sup>1</sup> |
| 59A <sup>1</sup> | Horn, Air - Black, Single Trumpet- Air solenoid operated, chassis mounted on rail back of bumper.  | \$84.60 <sup>1</sup>  |
| 54M <sup>1</sup> | Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width - Integral spot mirror, sail type, manual fold, solid black finish.                               | \$79.90 <sup>1</sup>  |
| 54P <sup>1</sup> | Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width - Integral spot mirror, sail type, solid black finish.                                | \$230.30 <sup>1</sup> |
| 54B <sup>1</sup> | Mirrors, Dual - Rectangular, XL2020 - 96" Width w/Chrome Cap - Integral spot mirror, sail type, manual fold.   | \$56.40 <sup>1</sup>  |
| 54N <sup>1</sup> | Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width w/Chrome Cap - Integral spot mirror, sail type, manual fold.                                      | \$112.80 <sup>1</sup> |
| 54A <sup>1</sup> | Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width w/Chrome Cap - Integral spot mirror, sail type.                                       | \$286.70 <sup>1</sup> |
| 54J <sup>1</sup> | Mirrors, Dual - Rectangular, XL2020 - 102" Width - Integral spot mirror, sail type, manual fold, solid black finish.                                     | \$28.20 <sup>1</sup>  |
| 54C <sup>1</sup> | Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width - Integral spot mirror, sail type, manual fold, solid black finish.                              | \$84.60 <sup>1</sup>  |
| 54R <sup>1</sup> | Mirrors, Dual - Heated & MotorizedRectangular, XL2020 - 102" Width - Integral spot mirror, sail type, solid black finish.                                | \$258.50 <sup>1</sup> |
| 54D <sup>1</sup> | Mirrors, Dual - Rectangular, XL2020 - 102" Width w/Chrome Cap - Integral spot mirror, sail type, manual fold.  | \$84.60 <sup>1</sup>  |
| 54E <sup>1</sup> | Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width w/Chrome Cap - Integral spot mirror, sail type, manual fold.                                     | \$141.00 <sup>1</sup> |
| 54K <sup>1</sup> | Mirrors, Dual - Heated & MotorizedRectangular, XL2020 - 102" Width w/Chrome Cap - Integral spot mirror, sail type.                                       | \$314.90 <sup>1</sup> |

|                    |                                  |                            |                            |                            |
|--------------------|----------------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | F-650 Diesel Base Crew Cab (W6E) |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC       | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                      | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$54,098.76                      | \$54,198.76                | \$54,198.76                | \$54,298.76                |

|                  |   |                         |
|------------------|---|-------------------------|
| 54F <sup>1</sup> | Mirrors, Trailer Tow, Powered - Sail Mount - w/Power Telescoping & Power Folding - Includes power heated glass, heated convex spotter and integrated clearance lights/turn signals. Heat controls dash mounted.   | \$343.10 <sup>1</sup>   |
| 165 <sup>1</sup> | Mud Flap Holder Without Flaps   | \$89.30 <sup>1</sup>    |
| 19A <sup>1</sup> | Ambulance Prep Pkg w/SpecialEmissions - REQUIRES valid FIN code. (Includes EPA Special Emergency Vehicle Emissions. Incomplete vehicle package - requires furthermanufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Allowsooperator commanded regen down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. NOTE 5: California Code of Regulations allows for the sale of Federally certifiedemergency vehicles in California. Includes:- Dual Heavy Duty Alternators - 357 Amp Capacity - 200 & 157 amp Denso SC5/SC2- Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box12Volt, Motorcraft.) | \$1,207.90 <sup>1</sup> |
| 19F <sup>1</sup> | Fire/Rescue Prep Pkg w/EPA Special Emissions - REQUIRES valid FIN code. (Includes EPA Special Emergency Vehicle Emissions. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue Vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). NOTE 1: Stationary Elevated IdleControl (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. NOTE 5: California Code of Regulations allows for the sale of Federally certified emergency vehicles in California.Includes:- Dual Heavy Duty Alternators - 357 Amp Capacity - 200 & 157 amp Denso SC5/SC2- Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box 12Volt, Motorcraft.)   | \$1,207.90 <sup>1</sup> |
|                  | Contact Dealer for additional CA options  | NA                      |