## NORTH CAROLINA SHERIFFS’ ASSOCIATION

<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asheville Ford Lincoln LLC</td>
<td>2018 Ford Energi, SE Luxury 4dr FWD Sedan</td>
<td>Appalachia</td>
<td>$26,599.17</td>
</tr>
<tr>
<td>Asheville Ford Lincoln LLC</td>
<td>2018 Ford Energi, SE Luxury 4dr FWD Sedan</td>
<td>Dogwood</td>
<td>$26,659.62</td>
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<td>Asheville Ford Lincoln LLC</td>
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<tr>
<td>Asheville Ford Lincoln LLC</td>
<td>2018 Ford Energi, SE Luxury 4dr FWD Sedan</td>
<td>Longleaf Pine</td>
<td>$26,735.18</td>
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NORTH CAROLINA SHERIFFS’ ASSOCIATION

FORD FUSION ENERGI - SE LUXURY PACKAGE 4 DR FWD SEDAN (P0P)

SPECIFICATION #5

2018 Ford Energi, SE Luxury 4dr FWD Sedan

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. POWERTRAIN
   a. 141hp 2.0L DOHC 16 valve I-4 engine with iVCT variable valve control, SMPI
   b. Recommended fuel: regular unleaded
   c. 2 speed CVT with overdrive
   d. Limited slip differential
   e. Fuel Economy Highway: N/A
   f. Auto stop-start feature
   g. PZEV
   h. Front-wheel drive
   i. Fuel Economy Cty: N/A
   j. Capless fuel filler

2. SUSPENSION/HANDLING
   a. Front independent strut suspension with anti-roll bar, gas-pressurized shocks
   b. Speed-sensing electric power-assist rack-pinion steering
   c. P225/50VR17 BSW AS front and rear tires
   d. Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks
   e. Front and rear 17 x 7.5 painted aluminum wheels

3. BODY EXTERIOR
   a. 4 doors
   b. Turn signal indicator in mirrors
   c. Body-coloured bumpers
   d. Front and rear 17 x 7.5 wheels
   e. Driver auto dimming power remote heated folding door mirror with turn signal indicator, passenger power remote heated folding door mirror with turn signal indicator
   f. Body-coloured door mirrors
   g. Clearcoat paint

4. CONVENIENCE
   a. Dual zone front automatic air conditioning with air filter
   b. Memory features include 3 Memory settings, door mirrors
   c. Power windows
   d. Front and rear 1-touch down
   e. Intelligent Access proximity key doors and push button start
   f. Manual tilt steering wheel
   g. Day-night rearview mirror with auto-dimming
   h. SYNC 3 911 Assist emergency S.O.S
   i. SYNC 3 AppLink smart device integration
   j. Front and rear cupholders
k. Full floor console
l. Rear door bins
m. Driver seat memory
n. Cruise control with steering wheel controls
o. Front and rear 1-touch up
p. Remote power door locks with 2 stage unlock and illuminated entry
q. Extra FOB controls trunk/hatch/door/tailgate, windows, remote engine start
r. Manual telescopic steering wheel
s. SYNC Services internet access
t. Wireless phone connectivity
u. 3 1st row LCD monitors
v. Dual illuminated visor mirrors
w. Driver and passenger door bins
x. 2 Standard Keys

5. SEATS AND TRIM
   a. Seating capacity of 5
   b. 8-way power driver seat adjustment
c. Power height adjustable driver seat
d. Centre front armrest
e. 60-40 folding rear bench seat
f. Metal-look instrument panel insert
g. Metal-look gear shift knob
h. Front bucket seats
   i. Power 2-way driver lumbar support
   j. 6-way power passenger seat adjustment
k. Heated front seats
l. Leather seat upholstery
m. Metal-look/piano black console insert
n. Leather/metal-look steering wheel

6. ENTERTAINMENT FEATURES
   a. SiriusXM AM/FM/Satellite radio
   b. MP3 decoder
c. SYNC 3 external memory control
d. 22 speakers
   e. Active noise cancellation
   f. Auxiliary audio input
g. Steering wheel mounted radio controls
   h. Wireless streaming
   i. Integrated roof antenna

7. LIGHTING, VISIBILITY AND INSTRUMENTATION
   a. LED low/high beam aero-composite headlights
   b. Fully automatic headlights
c. LED brakelights
d. Speed sensitive wipers
e. Light tinted windows
   f. Tachometer
g. Outside temperature display
   h. Low tire pressure warning
   i. Parking sensors
   j. Configurable digital/analog gauges
   k. Power/regen gauge
   l. Delay-off headlights
   m. Front fog lights
   n. Variable intermittent front windshield wipers
   o. Rear window defroster
   p. Front and rear reading lights
   q. Compass
8. SAFETY AND SECURITY

a. 4-wheel ABS brakes  
b. Electric parking brake  
c. AdvanceTrac electronic stability  
d. Dual front impact airbag supplemental restraint system  
e. Curtain 1st and 2nd row overhead airbag supplemental restraint system  
f. Airbag supplemental restraint system occupancy sensor  
g. Power remote door locks with 2 stage unlock and panic alarm  
h. MyKey restricted driving mode  
i. 3 manually adjustable rear head restraints  
j. Brake assist with hill hold control  
k. 4-wheel disc brakes  
l. ABS and driveline traction control  
m. Dual seat mounted side impact airbag supplemental restraint system  
n. Knee airbag supplemental restraint system  
o. Remote activated perimeter/approach lighting  
p. Security system with SecuriLock immobilizer  
q. Manually adjustable front head restraints with tilt  
r. Back-Up Camera

9. WARRANTY

a. Bumper to Bumper: 3 year/36,000 mile  
b. Powertrain: 5 year/60,000 mile  
c. Hybrid Unique Components: 8 year/100,000 mile  
d. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
2018 Ford Energi, SE Luxury 4dr FWD Sedan

The Ford Energi, SE Luxury 4dr FWD Sedan purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: ★Appalachia ★Dogwood ★Cardinal ★Longleaf Pine
BASE PRICE: $26,599.17 $26,659.62 $26,659.62 $26,735.18

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
<table>
<thead>
<tr>
<th>Order Code</th>
<th>Delete Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td>64B 1</td>
<td>Wheels: 18&quot; Machine-Faced Alum. w/Painted Pockets - Includes:- Tires: 18&quot;</td>
<td>$653.30</td>
</tr>
<tr>
<td>90A 1</td>
<td>Fusion SE Energi Driver Assist Package - Includes:- Auto High Beams- Blind Spot Info Sys w/Cross Traffic Alert(Blind Spot Information System).- Heated Steering Wheel- Lane-Keeping SystemIncludes lane-keeping alert, lane-keeping aid and driver alert system. - Rain-Sensing Wipers</td>
<td>$1,240.80</td>
</tr>
<tr>
<td>18C 1</td>
<td>Enhanced Active Park Assist w/Parallel Parking - Includes park out assist, reverse perpendicular parking and forward and side sensing systems.</td>
<td>$935.30</td>
</tr>
<tr>
<td>53B 1</td>
<td>Adaptive Cruise Control w/Stop &amp; Go - Includes:- Pre-Collision Assist w/Pedestrian Detection Includes forward collision warning, brake support and active braking.</td>
<td>$1,118.60</td>
</tr>
<tr>
<td>55M 1</td>
<td>All Weather Front &amp; Rear Floor Mats</td>
<td>$112.80</td>
</tr>
<tr>
<td>13B 1</td>
<td>Power Moonroof - Includes:- Universal Garage Door Opener</td>
<td>$1,029.30</td>
</tr>
<tr>
<td>60N 1</td>
<td>Voice-Activated Touchscreen Navigation System - Includes SiriusXM Traffic and Travel Link with 5-year prepaid subscription. Not available in AK/HI.SiriusXM audio and data services each require a subscription sold separately, or as a package, bySirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew there after and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply.</td>
<td>$747.30</td>
</tr>
<tr>
<td>12B 1</td>
<td>Premium 1st &amp; 2nd Row Floor Mats - Includes trunk mat</td>
<td>$164.50</td>
</tr>
<tr>
<td>67B 1</td>
<td>Rear Inflatable Safety Belts</td>
<td>$211.50</td>
</tr>
<tr>
<td>96B 1</td>
<td>Trunk Cargo Net - Pre-installed custom accessory</td>
<td>$47.00</td>
</tr>
<tr>
<td>66B 1</td>
<td>Paint Protection Film by 3M - Pre-installed custom accessory - Includes covers for the leading edge of hood, front fascia, front lower rocker, lower rear quarter,door edges, door handle cups and rear fascia edge.</td>
<td>$371.30</td>
</tr>
<tr>
<td>41H 1</td>
<td>Engine Block Heater - REQUIRES valid FIN code.</td>
<td>$84.60</td>
</tr>
<tr>
<td>942 1</td>
<td>Daytime Running Lamps - REQUIRES valid FIN code. - Non-configurable.</td>
<td>$42.30</td>
</tr>
<tr>
<td>Code</td>
<td>Description</td>
<td>Price</td>
</tr>
<tr>
<td>------</td>
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</tr>
<tr>
<td>66C</td>
<td>Paint Protection Film by 3M (Fleet) - REQUIRES valid FIN code. - Includes cover on door handle cups, door edges and rear fascia edge.</td>
<td>$164.50</td>
</tr>
<tr>
<td>85B</td>
<td>Ford Commercial Graphics (10 Square Feet)-25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 10 square feet.</td>
<td>$282.00</td>
</tr>
<tr>
<td>85C</td>
<td>Ford Commercial Graphics (18 Square Feet)-25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 18 square feet.</td>
<td>$394.80</td>
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<tr>
<td>85D</td>
<td>Ford Commercial Graphics (25 Square Feet)-25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 25 square feet.</td>
<td>$517.00</td>
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<tr>
<td>85E</td>
<td>Ford Commercial Graphics (45 Square Feet)-25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 45 square feet.</td>
<td>$728.50</td>
</tr>
<tr>
<td>85F</td>
<td>Ford Commercial Graphics (70 Square Feet) - 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 70 square feet.</td>
<td>$935.30</td>
</tr>
<tr>
<td>85G</td>
<td>Ford Commercial Graphics (90 Square Feet)-25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 90 square feet.</td>
<td>$1,269.00</td>
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