<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Modern Toyota Scion</td>
<td>2018 Toyota Rav4 HYBRID</td>
<td>★Appalachi</td>
<td>$25,254.62</td>
</tr>
<tr>
<td>Modern Toyota Scion</td>
<td>2018 Toyota Rav4 HYBRID</td>
<td>★Dogwood</td>
<td>$25,204.62</td>
</tr>
<tr>
<td>Modern Toyota Scion</td>
<td>2018 Toyota Rav4 HYBRID</td>
<td>★Cardinal</td>
<td>$25,204.62</td>
</tr>
<tr>
<td>Modern Toyota Scion</td>
<td>2018 Toyota Rav4 HYBRID</td>
<td>★Longleaf Pine</td>
<td>$25,274.62</td>
</tr>
</tbody>
</table>
2018 Toyota Rav4 HYBRID

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. VEHICLE SPECIFICS
   a. DRIVE - AWD
   b. BODY STYLE - 5 DOOR WAGON
   c. GRADE - LE PLUS
   d. ENGINE - HYBRID
   e. TRANSMISSION - CVT
   f. MODEL CODE - 4436

2. TIRES AND WHEELS
   a. UNSPECIFIED TIRE BRAND
   b. TEMPORARY(165/80R17ST) SPARE TIRE
   c. 225/65R17HA/S ALM7.0J HV TIRE AND DISC WHEEL
   d. WITH(315MHZ) W/RESET SW TIRE INFLATION PRESS.WARNING

3. EXTERIOR FEATURES
   a. 2,PROJECTER,HALOGEN +AHB HEADLAMP
   b. PAINTED DOOR OUTSIDE HANDLE
   c. WITH COLOR+MOLD. HIGH(LDT) FRONT BUMPER

4. SAFETY AND CONVENIENCE
   a. WITH(ELECTRIC) ACC CRUISE CONTROL
   b. LEATHER ,3SPOKE STEERING WHEEL
   c. PLATING COLOR DOOR INSIDE HANDLE
   d. WITH PRECRASHSYSTEM
   e. POWER, PAINT,W/TURN,HEATER +BLIND SPOT MIRROROUTSIDE REAR VIEW MIRROR
   f. SMART L/UL/PANIC/PBD WIRELESS DOOR LOCK
   g. CANADA&USA,BULB DAYTIME RUNNING LIGHT SYSTEM
   h. BGM(IN CAMERA) BACK MONITOR
   i. FABRIC B (SPORTY) SEAT MATERIAL
   j. DAY&NIGHT(MECH TYPE) INSIDE REAR VIEW MIRROR
   k. WITH(IMMOBILIZER) ANTITHEFTSYSTEM
   l. TILT&SLIDE SUN ROOF AND MOON ROOF
   m. D,P,B LINKED 2TURN +PBD POWER DOOR LOCK
   n. DPAD, SIDE,CSA R/O,DKNEEAIR BAG SYSTEM
   o. WITH(FOG,WHITE)+CHROME FRONT FOG AND DRIVINGLAMP
   p. Rear View Camera
   q. Toyota Safety Sense - P: Pre-Collision System with Ped Detection, Lane Dep Alert with Steering Assist, Auto High Beams, Full-Speed Dynamic Radar Cruise Control

5. INTERIOR VEHICLE FEATURES
a. WITH(MINI+USB JACK) AUDIO JACK
b. REINFORCED(GRAY) REAR SIDE GLASS
c. WITH (FLAT KNIT) GREY ROOF HEAD LINING
d. LIGHT CONTROL SYSTEM LIGHT CONTROL SYSTEM

6. MISC. STANDARD FEATURES
   a. SULEV EXHAUST EMISSION CONTROL
   b. WITH(W/HAC+TRAILER SWAY) VSC
   c. LLC 50% ENGINE COOLANT
   d. WITH(L/CROSS BAR) ROOF RAIL
   e. METHANOL FULL WASHER FLUID
   f. USA COLD AREA PACKAGE
   g. WITH MIKE AND MIKE AMPLIFIER
   h. PANTOGRAPH+F/U (FOR HV) JACK

7. WARRANTY
   a. 2 year/25,000 mile - ToyotaCare Maintenance Plan
The Toyota Rav4 HYBRID purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: ★Appalachia ★Dogwood ★Cardinal ★Longleaf Pine
BASE PRICE: $25,254.62 $25,204.62 $25,204.62 $25,274.62

While the North Carolina Sheriffs’ Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td>LE PLUS PACKAGE: INCLUDES THE FOLLOWING - 019B - URETHANE, 3-SPOKE STEERING WHEEL</td>
<td>023B - RESIN COLOR DOOR INSIDE HANDLE</td>
<td>071E - NA HV LE PKG PACKAGE OPTION 1;</td>
</tr>
<tr>
<td>TONNEAU COVER: FSA - TONNEAU COVER</td>
<td>TONNEAU COVER</td>
<td>TONNEAU COVER;</td>
</tr>
</tbody>
</table>

**VEHICLE:** Rav4 HYBRID

**DEALER:** Modern Toyota Scion

**ZONE:** ★ Appalachia

**BASE PRICE:** $25,254.62

**ZONE:** ★ Dogwood

**BASE PRICE:** $25,204.62

**ZONE:** ★ Cardinal

**BASE PRICE:** $25,204.62

**ZONE:** ★ Longleaf Pine

**BASE PRICE:** $25,274.62