<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fred Anderson Toyota/Scion</td>
<td>2018 Toyota Camry L</td>
<td>★Appalachia</td>
<td>$21,101.00</td>
</tr>
<tr>
<td>Fred Anderson Toyota/Scion</td>
<td>2018 Toyota Camry L</td>
<td>★Dogwood</td>
<td>$21,010.00</td>
</tr>
<tr>
<td>Fred Anderson Toyota/Scion</td>
<td>2018 Toyota Camry L</td>
<td>★Cardinal</td>
<td>$21,045.00</td>
</tr>
<tr>
<td>Fred Anderson Toyota/Scion</td>
<td>2018 Toyota Camry L</td>
<td>★Longleaf Pine</td>
<td>$21,040.00</td>
</tr>
</tbody>
</table>
INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. ENGINE AND TRANSMISSION
   a. Engine - L4
   b. Transmission - 8AT
   c. Model - 2514

2. WHEELS AND TIRES
   a. UNSPECIFIED TIRE BRAND
   b. 205/65R16 6.5J IS40 ST AS TIRE AND DISC WHEEL

3. ADDITIONAL STD FEATURES
   a. FR : WITH, RR : W/O LICENSE PLATE BRACKET

4. SAFETY AND SECURITY
   a. LED LOW HEADLAMP
   b. Toyota Safety Sense - P: Pre-Collision System with Ped Detection, Lane Dep Alert with Steering Assist, Auto High Beams, Full-Speed Dynamic Radar Cruise Control

5. INTERIOR STD. FEATURES
   a. 7 INCHES DCU W/O CD 6SP AUDIO
   b. MANUAL A/C AIR CONDITIONER
   c. D&P : MANUAL FRONT SEAT SLIDE
The Toyota Camry L purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA’s base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:  ★ Appalachia  ★ Dogwood  ★ Cardinal  ★ Longleaf Pine
BASE PRICE:  $21,101.00  $21,010.00  $21,045.00  $21,040.00

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td>AWM ^1</td>
<td>All weather mats</td>
<td>$149.00^1</td>
</tr>
<tr>
<td>MC1000</td>
<td>Rubber mats</td>
<td>$129.00^1</td>
</tr>
</tbody>
</table>

VEHICLE: Camry L
DEALER: Fred Anderson Toyota/Scion
ZONE: ★ Appalachia ★ Dogwood ★ Cardinal ★ Longleaf Pine
BASE PRICE: $21,101.00 $21,010.00 $21,045.00 $21,040.00