<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asheville Ford Lincoln LLC</td>
<td>2018 Ford Expedition XLT 4x2 (U1H)</td>
<td>★Appalachia</td>
<td>$41,882.78</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Expedition XLT 4x2 (U1H)</td>
<td>★Dogwood</td>
<td>$41,901.76</td>
</tr>
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<td>★Cardinal</td>
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<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Expedition XLT 4x2 (U1H)</td>
<td>★Longleaf Pine</td>
<td>$41,921.76</td>
</tr>
</tbody>
</table>
2018 Ford Expedition XLT 4x2 (U1H)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. ENGINE:
   a. Brand - EcoBoost
   b. Cylinders V6
   c. Ignition - Electronic
   d. Liters - 3.5L
   e. Recommended Fuel - Regular Unleaded
   f. Valvetrain - DOHC
   g. Forced Induction - Twin Turbo
   h. Engine Power - Output 365 HP at 5,000 RPM

2. TRANSMISSION/AXLES:
   a. Electronic control - Yes
   b. Overdrive - Yes
   c. Type - Automatic
   d. Driver Selectable Mode - Yes
   e. Speed - 6
   f. Sequential Shift Control - SelectShift
   g. Drive Type - Rear-wheel

3. SUSPENSION/HANDLING
   a. Front independent double wishbone suspension with anti-roll bar, gas-pressurized shocks
   b. Speed sensing electric power - assist rack - pinion steering
   c. Rear independent multi link suspension with anti-roll bar, gas pressurized shocks

4. BODY EXTERIOR
   a. 4 doors
   b. Black door mirrors
   c. Running boards
   d. Roof rack
   e. Trailer harness
   f. Front and rear 18 x 8.5 wheels
   g. Driver and passenger power remote heated folding door mirrors
   h. Body-coloured bumpers
   i. Class IV trailer hitch with trailer sway control
   j. 200 lbs. roof rack load capacity
   k. Clearcoat paint

5. COMFORT ITEMS:
   a. Automatic air conditioning
b. Auxiliary rear heater
c. Power windows
d. Driver 1-touch down
e. Manual tilt steering wheel
f. Day-night rearview mirror with auto-dimming
g. SYNC Services internet access
h. 911 Assist emergency S.O.S
i. Smart device integration
j. Front and rear cupholders
k. Full floor console
l. Rear HVAC with separate controls
m. Cruise control with steering wheel controls
n. Driver 1-touch up
o. Remote power door locks with 2 stage unlock and illuminated entry
p. Manual telescopic steering wheel
q. Power adjustable pedals
r. Garage door transmitter
s. Wireless phone connectivity
t. 2 1st row LCD monitors
u. Dual auxiliary illuminated visor mirrors
v. Driver and passenger door bins
w. Rear door bins
x. Full overhead console
y. AppLink smart device integration
a’. 2 Standard Keys

6. SEATS AND TRIM

a. Seating capacity of 8
b. 8-way 6-way power driver seat adjustment
c. Power height adjustable driver seat
d. Centre front armrest
e. 60-40 3rd row split-bench seat
f. Leather steering wheel
g. Front bucket seats
h. Manual driver lumbar support
i. 4-way passenger seat adjustment
j. 40-20-40 folding rear split-bench seat
k. Cloth seat upholstery

7. ENTERTAINMENT FEATURES

a. SiriusXM AM/FM/HD/Satellite radio with radio data system
b. MP3 decoder
c. SYNC external memory control
d. 6 speakers
e. Wireless streaming
f. Auxiliary audio input
g. Steering wheel mounted radio controls
h. Multi-source rear controls
i. Window grid antenna

8. LIGHTING, VISIBILITY, AND INSTRUMENTATION

a. Halogen aero-composite headlights
b. Fully automatic headlights
c. Variable intermittent front windshield wipers
d. Fixed interval rear windshield wiper
e. Power vented rearmost window activation
f. Front and rear reading lights
g. Voltmeter
h. Outside temperature display
i. Low tire pressure warning
j. Parking sensors
k. Delay-off headlights
l. Front fog lights
m. Speed sensitive wipers
n. Rear window defroster
o. Deep tinted windows
p. Tachometer
q. Compass
r. Camera(s) - rear
s. Trip computer
t. Trip odometer

9. SAFETY ITEMS:
   a. 4-wheel ABS Brakes
   b. 4-wheel disc brakes
c. ABS and Driveline traction control
d. Dual seat mounted side impact airbag supplemental restraint system
e. Airbag supplemental restraint system occupancy sensor
f. Power remote door locks with two staged unlock and panic alarm
g. MyKey restricted driving mode
h. Fixed rear head restraints
   i. Brake assist with hill hold control
   j. AdvancedTrack with roll stability control electronic stability
   k. Dual front impact airbag supplemental restraint system
   l. Safety canopy system curtain first, second, and third row overhead airbag supplemental restraint system
   m. Remote activated perimeter/approach lighting
   n. Security system with SecuriLock immobilizer
   o. Manually adjustable front head restraints
   p. Back-up Camera

10. TIRES AND WHEELS:
    a. P275/65SR18 OWL AT Front and Rear Tires
    b. Front and Rear 18x8.5 machined with painted accents aluminum wheels

11. WARRANTY
    a. Bumper to Bumper: 3 year/36,000 mile
    b. Powertrain: 5 year/60,000 mile
c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
The Ford Expedition XLT 4x2 (U1H) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:  ★Appalachia  ★Dogwood  ★Cardinal  ★Longleaf Pine
BASE PRICE:  $41,882.78  $41,901.76  $41,901.76  $41,921.76

While the North Carolina Sheriffs’ Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
| **VEHICLE:** | Expedition XLT 4x2 (U1H) |
| **DEALER:** | Asheville Ford Lincoln LLC | Modern Ford of Boone | Modern Ford of Boone | Modern Ford of Boone |
| **ZONE:** | Appalachia | Dogwood | Cardinal | Longleaf Pine |
| **BASE PRICE:** | $41,882.78 | $41,901.76 | $41,901.76 | $41,921.76 |

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<tr>
<th><strong>Order Code</strong></th>
<th><strong>Delete Options</strong></th>
<th><strong>Appalachia</strong></th>
<th><strong>Dogwood</strong></th>
<th><strong>Cardinal</strong></th>
<th><strong>Longleaf Pine</strong></th>
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</thead>
<tbody>
<tr>
<td>Delivery Fee - Cardinal District</td>
<td>NA</td>
<td>NA</td>
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<tr>
<td>Delivery Fee - Dogwood District</td>
<td>NA</td>
<td>NA</td>
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<tr>
<td>Delivery Fee - Appalachia District</td>
<td>NA</td>
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<tr>
<td>Delivery Fee - Longleaf Pine District</td>
<td>NA</td>
<td>NA</td>
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<tr>
<th><strong>Order Code</strong></th>
<th><strong>Add Options</strong></th>
<th><strong>Appalachia</strong></th>
<th><strong>Dogwood</strong></th>
<th><strong>Cardinal</strong></th>
<th><strong>Longleaf Pine</strong></th>
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</thead>
<tbody>
<tr>
<td>201A&lt;sup&gt;1&lt;/sup&gt;</td>
<td>Engine: 3.5L EcoBoost V6; Transmission: 6-Speed Automatic w/SelectShift; 3.15 Axle Ratio; GVWR: 7,300 lbs Payload Package; Tires: P275/65R18 AT OWL; Wheels: 18&quot; Bright Machined Aluminum (Includes magnetic painted pockets); Leather-Trimmed 1st &amp; 2nd Row Seats 8-passenger seating. (Includes 10-way power driver seat with 6-way power passenger seat); Radio: AM/FM Single CD(Includes 4.2&quot; instrument cluster, 4.2&quot; center stack with rear view camera, input jack and 6-speakers); SiriusXM Satellite Radio (Not available in Alaska or Hawaii); SYNC w/MyFord Communication &amp; Entertainment System (Includes enhanced voice recognition, 911 Assist, VHR, 4.2&quot; LCD display in center stack, AppLink and (1) smart charging USB port); Heated Black Power Mirrors w/Spotter; 3rd Row 60/40 PowerFold Split Seat (Includes one-touch); Power Liftgate</td>
<td>$1,395.90&lt;sup&gt;1&lt;/sup&gt;</td>
<td>$1,485.00&lt;sup&gt;2&lt;/sup&gt;</td>
<td></td>
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<tr>
<td>201A&lt;sup&gt;2&lt;/sup&gt;</td>
<td>$1,485.00&lt;sup&gt;2&lt;/sup&gt;</td>
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<tr>
<td>202A&lt;sup&gt;1&lt;/sup&gt;</td>
<td>Engine: 3.5L EcoBoost V6; Transmission: 6-Speed Automatic w/SelectShift; 3.15 Axle Ratio; GVWR: 7,300 lbs Payload Package; Tires: P275/65R18 AT OWL; Wheels: 18&quot; Bright Machined Aluminum (Includes magnetic painted pockets); Heated Black Power Mirrors w/Spotter (Includes turn signal); Leather-Trimmed 1st &amp; 2nd Row Seats w/202A8-passenger seating; Radio: AM/FM Single CD (Includes 4.2&quot; instrument cluster, 4.2&quot; center stack with rear view camera, input jack and 6-Speakers); SiriusXM Satellite Radio (Not available in Alaska or Hawaii); Heated/Cooled Front Seats w/10-Way Power Passenger; 3rd Row 60/40 PowerFold Split Seat (Includes one-touch); Power Tilt/Telescopic Steering Wheel; Memory Package (Includes memory driver seat, mirrors, steering wheel and pedals); Remote Start; Dual-Zone Electronic Air Temperature Control; Power Liftgate; SYNC 3 Communications &amp; Entertainment System (Includes enhanced voice recognition, 8&quot; center LCD touch-screen with swiping and pinch-to-zoom capabilities, AppLink, 911 assist and (2) smart charging USB ports); Leather-Wrapped Shift Knob; 110V Power Inverter; Ambient Lighting; Heavy-Duty Trailer-Tow Package (Includes class IV trailer hitch receiver, wiring harness with 4 and 7-pin connector and electronicbraking wiring kit); Heavy-Duty Auxiliary Transmission Oil Cooler; Heavy-Duty Radiator; Integrated Trailer Brake Controller</td>
<td>$5,268.70&lt;sup&gt;1&lt;/sup&gt;</td>
<td>$5,605.00&lt;sup&gt;2&lt;/sup&gt;</td>
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<tr>
<td>202A&lt;sup&gt;2&lt;/sup&gt;</td>
<td>$5,605.00&lt;sup&gt;2&lt;/sup&gt;</td>
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<tr>
<td>X3L&lt;sup&gt;1&lt;/sup&gt;</td>
<td>Limited Slip w/3.73 Axle Ratio</td>
<td>NC&lt;sup&gt;1&lt;/sup&gt;</td>
<td>NA&lt;sup&gt;2&lt;/sup&gt;</td>
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<tr>
<td>X3L&lt;sup&gt;2&lt;/sup&gt;</td>
<td>Requires additional option packages &lt;sup&gt;1&lt;/sup&gt;</td>
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<tr>
<td>64C&lt;sup&gt;1&lt;/sup&gt;</td>
<td>Wheels: 20 inches bright machined aluminum- includes magnetic painted windows. Includes: Tires: P275/55R20 AS BSW</td>
<td>$935.30&lt;sup&gt;1&lt;/sup&gt;</td>
<td>NA&lt;sup&gt;2&lt;/sup&gt;</td>
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<tr>
<td>64Q&lt;sup&gt;2&lt;/sup&gt;</td>
<td>Requires additional option packages &lt;sup&gt;1&lt;/sup&gt;</td>
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<tr>
<td>Option</td>
<td>VEHICLE: Expedition XLT 4x2 (U1H)</td>
<td>DEALER: Asheville Ford Lincoln LLC</td>
<td>DEALER: Modern Ford of Boone</td>
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<tr>
<td><strong>2nd Row Bucket Seats</strong></td>
<td>$21B^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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<tr>
<td><strong>Heated 2nd Row Seats</strong></td>
<td>$67H^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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<tr>
<td><strong>10-Way Power Adjustable Driver &amp; Passenger Seat</strong></td>
<td>$66P^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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<tr>
<td><strong>BLIS (Blind Spot Information System)</strong></td>
<td>$55B^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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<tr>
<td><strong>Power Moonroof</strong></td>
<td>$43V^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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<tr>
<td><strong>Voice-Activated Touch Screen Navigation System</strong></td>
<td>$59N^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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<tr>
<td><strong>Engine Block Heater (Fleet) - REQUIRES valid FIN code.</strong></td>
<td>$41H^1$</td>
<td>NA^1</td>
<td>NA^2</td>
<td></td>
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<tr>
<td><strong>Heavy-Duty Trailer-Tow Package (Includes class IV trailer hitch receiver, wiring harness with 4 and 7-pin connector and electronic braking wiring kit; Includes: Heavy-Duty Auxiliary Transmission Oil Cooler, Heavy-Duty Radiator, Integrated Trailer Brake Controller)</strong></td>
<td>$536^1$</td>
<td>$1,475.80^1$</td>
<td>$1,570.00^2$</td>
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<tr>
<td><strong>Daytime Running Lamps (Fleet)</strong></td>
<td>$43D^1$</td>
<td>NC^1</td>
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<td><strong>Rear Load-Leveling Suspension</strong></td>
<td>$68R^1$</td>
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<td><strong>All-Weather Floor Mats (RPO)</strong></td>
<td>$51R^1$</td>
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<tr>
<td><strong>Dual-Headrest DVD by Invision (Pre-Installed)</strong></td>
<td>$91D^1$</td>
<td>NA^1</td>
<td>NA^2</td>
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