## NORTH CAROLINA SHERIFFS’ ASSOCIATION

<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>FORD EXPEDITION MAX XL 4X2 (K1F) (Specification #18)</td>
<td>2018 Ford Expedition EL (K1F)</td>
<td>★Appalachia</td>
<td>$38,546.95</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Expedition EL (K1F)</td>
<td>★Dogwood</td>
<td>$38,564.76</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Expedition EL (K1F)</td>
<td>★Cardinal</td>
<td>$38,564.76</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Expedition EL (K1F)</td>
<td>★Longleaf Pine</td>
<td>$38,584.76</td>
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</table>
NORTH CAROLINA SHERIFFS’ ASSOCIATION

FORD EXPEDITION MAX XL 4X2 (K1F)
SPECIFICATION #18

2018 Ford Expedition EL (K1F)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. ENGINE:
   a. Manufacturer's standard gasoline engine, alternator, battery and cooling package.

2. TRANSMISSION/AXLES:
   a. Manufacturer's standard automatic transmission/transaxle.

3. PERFORMANCE ITEMS:
   a. Manufacturer's standard power steering.
   b. Manufacturer's standard gauges.

4. COMFORT ITEMS:
   a. Manufacturer's standard air conditioning with 134A system.
   b. Manufacturer's standard tinted glass all around.
   c. Manufacturer's standard AM/FM stereo.
   d. Power windows, power door locks, cruise control and title steering wheel.
   e. Heavy duty rubber floor covering, if available.
   f. Seating: cloth front seats with vinyl rear seat, if available. Purchaser will select color at time of order.
   g. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

5. SAFETY ITEMS:
   a. Dual outside mirrors and inside rearview mirror.
   b. Interior dome lights with left and right door activated switches.
   c. Manufacturer's standard air bags.
   d. Electronic Stability Control System.
   e. Tire Pressure Monitor System.
   f. Back-up Camera

6. BRAKES:
   a. Four wheel anti-lock brake ABS system.

7. TIRES AND WHEELS:
   a. Manufacturer's standard tires and wheels.
   b. Full Size spare tire and rim, if available.

8. CHASSIS, FRAME, CAB:
   a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
   b. Manufacturer's standard fuel tank.
   c. Full perimeter frame, ladder type.
9. **STANDARD PACKAGE**
   a. 100A - Contact dealer for additional information.

10. **WARRANTY**
   a. Bumper to Bumper: 3 year/36,000 mile
   b. Powertrain: 5 year/60,000 mile
   c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
NORTH CAROLINA SHERIFFS’ ASSOCIATION

FORD EXPEDITION MAX XL 4X2 (K1F)
SPECIFICATION #18

2018 Ford Expedition EL (K1F)

The Ford Expedition EL (K1F) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: ★Appalachia ★Dogwood ★Cardinal ★Longleaf Pine
BASE PRICE: $38,546.95 $38,564.76 $38,564.76 $38,584.76

While the North Carolina Sheriffs’ Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
VEHICLE: Expedition EL (K1F)  
DEALER: Asheville Ford Lincoln LLC  
ZONE: Appalachia  
BASE PRICE: $38,546.95

<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>Appalachia</th>
<th>Dogwood &amp; Cardinal &amp; Longleaf Pine</th>
</tr>
</thead>
<tbody>
<tr>
<td>41H 1</td>
<td>Engine Block Heater</td>
<td>$32.90 1</td>
<td>$35.00 2</td>
</tr>
<tr>
<td>43D 1</td>
<td>Daytime running lamps</td>
<td>NC 1</td>
<td>NA 2</td>
</tr>
<tr>
<td>153 1</td>
<td>Front License bracket</td>
<td>NC 1</td>
<td>NA 2</td>
</tr>
<tr>
<td>50C 1</td>
<td>Fleet Convenience PackageIncludes Power Adjustable Pedals and Reverse Sensing System</td>
<td>$347.80 1</td>
<td>$370.00 2</td>
</tr>
<tr>
<td>875 1</td>
<td>3rd Row 60;40 Manual Bench Seat</td>
<td>Incl. 1</td>
<td>NA 2</td>
</tr>
<tr>
<td>21B 1</td>
<td>2nd Row 40/20/40 Cloth Bench Seat May require additional option packages 1</td>
<td>$103.40 1</td>
<td>NA 2</td>
</tr>
<tr>
<td>52M 1</td>
<td>SYNC Communications &amp; Entertainment SystemIncludes enhanced voice-recognition</td>
<td>Incl. 1</td>
<td>NA 2</td>
</tr>
<tr>
<td>536 1</td>
<td>Heavy-Duty Trailer-Tow Package - Includes class IV trailer hitch receiver, wiring harness with 4 and 7-pin connector and electronic braking wiring kit. Includes: -Heavy-Duty Auxiliary Transmission Oil Cooler-Heavy-Duty Radiator-Integrated Trailer Brake Controller</td>
<td>$1,475.80 1</td>
<td>$1,570.00 2</td>
</tr>
<tr>
<td>47B 1</td>
<td>All-Weather Floor Mats (RPO)</td>
<td>$65.80 1</td>
<td>NA 2</td>
</tr>
<tr>
<td>18B 1</td>
<td>Running Boards May require additional option packages 1</td>
<td>$380.70 1</td>
<td>NA 2</td>
</tr>
</tbody>
</table>

Optional equipment - specify

Optional equipment - specify

Optional equipment - specify

Optional equipment - specify

Optional equipment - specify
| **VEHICLE:** | Expedition EL (K1F) |  |
| **DEALER:** | Asheville Ford Lincoln LLC | Modern Ford of Boone | Modern Ford of Boone | Modern Ford of Boone |
| **ZONE:** | ★ Appalachia | ★ Dogwood | ★ Cardinal | ★ Longleaf Pine |
| **BASE PRICE:** | $38,546.95 | $38,564.76 | $38,564.76 | $38,584.76 |

| 102A | SSV Package - Contact dealer for additional information. | Equipment Group 102A - inc: Vinyl 2nd Row Seating, Electronic Limited Slip w/3.73 Axle Ratio, Column Shifter, Vinyl Floor Covering, Wheels: 17” Steel | ($2,962.00) | ($3,255.00) |
| 102A | | |

| 101A | Upgrade Package - Contact dealer for additional information. | Equipment Group 101A - inc: SiriusXM Satellite Radio Not available in Alaska or Hawaii, 6-month prepaid subscription, 3rd Row 60/40 PowerFold Split Seat 8-passenger seating | $780.20 | $830.00 |
| 101A | | | | |