<table>
<thead>
<tr>
<th>Name of Dealership</th>
<th>Type of Vehicle</th>
<th>Zone</th>
<th>Base Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Ecosport SE</td>
<td>★Appalachia</td>
<td>$21,047.86</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Ecosport SE</td>
<td>★Dogwood</td>
<td>$21,047.86</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Ecosport SE</td>
<td>★Cardinal</td>
<td>$21,047.86</td>
</tr>
<tr>
<td>Modern Ford of Boone</td>
<td>2018 Ford Ecosport SE</td>
<td>★Longleaf Pine</td>
<td>$21,067.86</td>
</tr>
</tbody>
</table>
2018 Ford Ecosport SE

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year’s contract.

1. MECHANICAL
   a. Brake Assist
   b. Engine – 1.0L EcoBoost®
   c. Four-Wheel Disc Anti-Lock Brake System (ABS)
   d. Parking Brake – Manual
   e. Tow Hooks – Front and Rear
   f. Trailer Tow Prep (Wiring)
   g. Transmission – 6-Speed Automatic with SelectShift® Capability

2. EXTERIOR
   a. Acoustic-Laminate Windshield
   b. Active Grille Shutters
   c. Black – Molded-in-Color - Beltline Molding; Bodyside Cladding, Lower; Door Handles
   d. Bumper, Front and Rear (Molded-in-Color Black Accent)
   e. Swing Gate Appliquéd
   f. Chrome Headlamp Bezels; Swing Gate Handle
   g. Configurable Daytime Running Lamps (DRL)
   h. Easy Fuel® Capless Fuel Filler
   i. Grille – Black Painted Bars and Surround
   j. Molded-in-Color (MIC): Center Stack Finish, Lower Grille – Black
   k. Roof-Mounted Antenna
   l. Swing Gate Rear Door
   m. Taillamps – Halogen
   n. Tires - 205/60R16 All-Season (A/S) BSW; Tire Inflator and Sealant Kit
   o. Wheels – 16” Magnetic Low Gloss-Painted Machine Face Aluminum
   p. Wipers - Windshield – Variable-Intermittent with Washer; Rear Window – Intermittent with Reverse Wipe and Washer
   q. Configurable LED Daytime Running Lamps (DRL) (Activates LED Signature Lighting)
   r. Door Handles – Body-Color
   s. Fog Lamps with Body-Color Bezels
   t. Grille – Silver Lining Painted Bars and Surround
   u. Power Moonroof with Sunshade
   v. Privacy Glass – Second Row and Swing Gate
   w. Roof-Rack Side Rails – Black
   x. Wheels –16” Shadow Silver-Painted Aluminum

3. INTERIOR/COMFORT
   a. Beverage Holders – eight (8) – Front Center Console, two (2); Rear Armrest, two (2); Front and Rear Door Storage, two (2) each
   b. Cargo Management System (Adjustable shelf)
c. Center Floor Console with Armrest  
d. Climate Control: Cabin Particulate Air Filter; Manual Single Zone; Rear Floor Ducts  
e. Coat Hooks, Second Row – two (2)  
f. Cruise Control  
g. Driver and Front Passenger Seat Back Map Pockets  
h. Driver's Side Footrest  
  i. Floor Mats, Carpet – Front  
j. Grab Handle, Folding – Front Passenger  
k. Instrument Panel Cluster: 2.3" Display, Message Center, Outside Temperature Display, Trip Computer  
l. Instrument Panel, Soft – Ebony Black (Upper) and Medium LightStone (lower)  
m. Lighting: Cargo Area Light, Front Dome and Map Lights, Illuminated Entry System with Courtesy Lamp Delay, Second Row Dome Light  
n. Powerpoints 12V – two (2)  
o. Retractable Cargo Area Cover  
p. Seats: Cloth, Front Row Buckets, 4-way Manual Driver Seat (Fore/Aft, Up/Down, with Manual Recline and Manual Lumbar), 4-way Manual Front-Passenger Seat (Fore/Aft, Up/Down with Manual Recline), Second Row 60/40 Flip-up and Split-Fold-Flat  
q. Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Passenger)  
r. Steering Column – Manual Tilt/Telescoping  
s. Steering Wheel: Audio and Cruise Controls, Five-way Control Pads  
t. Storage: Front Row: Door Panel Bins, Center Console, Illuminated Glove Box, Overhead Console with Sunglasses Storage  
u. Storage: Second Row: Door Panel Bins  
v. Windows, Power – Front and Rear – One-Touch-Up/Down Driver's Side Window  
w. Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC)  
x. Floor Mats, Carpet – Front and Rear  
y. Instrument Panel Appliqués – Ano Gray  
a’. Instrument Panel Cluster – 4.2" Display  
aa. Instrument Panel, Soft – Ebony Black (Upper and Lower)  
ab. Leather-Wrapped Gear Shift Knob  
ac. Seats: — Unique Cloth — Front Row Heated Buckets — 6-way Power Driver's Seat (Fore/Aft, Up/Down, Recline with Manual Lumbar)  
ad. Steering Wheel – Leather-Wrapped  

4. SAFETY/SECURITY  

a. AdvanceTrac® with RSC® (Roll Stability Control™)  
b. Airbags: Driver and Front Row Passenger Dual-Stage, Driver and Passenger Knee, Front and Second Row Side, Side-Curtain – Front and Second Row Safety Canopy® System with Rollover Sensor  
c. Center High-Mounted Stop Lamp (CHMSL)  
d. Day/Night Rearview Mirror – Manually Adjustable  
e. Door Locks, Power: Autolock/Unlock, Child-Safety Rear (Manual)  
f. Front Passenger Sensing System  
g. Headlamps: Chrome Bezels, Courtesy Delay, Halogen Quad-Beam Reflector  
h. Head Restraints – Manually Adjustable  
i. Hooks: Cargo Tie-Down – Four (4); Rear Cargo Area Shopping Bag – Two (2)  
j. Individual Tire Pressure Monitoring System (TPMS)  
k. LATCH (Lower Anchors and Tether Anchors for Children) on Rear Outboard Seat Positions  
m. MyKey®  
n. Rear View Camera  
o. Rear-Window Defroster  
p. Safety Belts: Front Row – Belt-Minder® (Front Safety Belt Reminder), 3-point, height adjustable and retractable with adaptive load limiter; Second Row Outboard and Center Seat Shoulder – 3-point and retractable  
q. SecuriLock® Passive Anti-Theft System (PATS)  
r. SOS Post-Crash Alert System™  
s. Headlamps – Halogen Quad-Beam Projector  

5. DRIVER ASSIST TECHNOLOGY
a. Headlamps – Autolamp (automatic on/off)
b. Hill Start Assist
c. SYNC®: Enhanced Voice Recognition Communications and Entertainment System; 911 Assist®; 4.2" LCD Screen in Center Stack; AppLink®; Smart-Charging USB Ports – two (2)
d. Reverse Sensing System
e. SYNC® 3— Enhanced Voice Recognition Communications and Entertainment System— 6.5" LCD Capacitive Touchscreen in Center Stack with Swipe Capability— Pinch-to-Zoom capability included when equipped with available Voice-Activated 8" Touchscreen Navigation System(feature included in the SE Convenience Package (47B)— AppLink®— 911 Assist®— Apple CarPlay™ compatibility and Android Auto™ compatibility— Smart-Charging USB Ports – two (2)

6. FUNCTIONAL

a. Audio: AM/FM Stereo, MP3 Capable, Six (6) Speakers
b. Auto Start-Stop Technology
c. Battery Saver
d. Compass
e. Electric Power-Assisted Steering (EPAS)
f. Flip Keys, two (2), with Remote Control Lock/Unlock and Panic Button
g. Audio – SiriusXM® Radio Note: Includes a six(6)-month prepaid subscription. Service is not available in Alaska and Hawaii. Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew there after and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of SiriusXM Radio Inc.
h. Intelligent Access with Push-Button Start
i. Supplemental PTC Heater

7. WARRANTY

a. Bumper to Bumper: 3 year/36,000 mile
b. Powertrain: 5 year/60,000 mile
c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.
The Ford Ecosport SE purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:    Appalachian   Dogwood   Cardinal   Longleaf Pine
BASE PRICE: $21,047.86 $21,047.86 $21,047.86 $21,067.86

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.
<table>
<thead>
<tr>
<th>Order Code</th>
<th>Add Options</th>
<th>All Zones</th>
</tr>
</thead>
<tbody>
<tr>
<td>47B 1</td>
<td>SE Convenience Package• 110V/150W AC Power Outlet• Ambient Lighting• BLIS® (Blind Spot Information System) with Cross-Traffic Alert• Seven (7) Speakers• SY NC® 3 with Voice-Activated Touchscreen Navigation System, SiriusXM Traffic and Travel Link®1. An 8&quot; LCD Capacitive Touchscreen in Center Stack with Swipe and Pinch-to-Zoom Capability replaces the Standard Equipment 6.5&quot; Center Stack Touchscreen. Includes all other SYNC®3 Standard Equipment featuresNote: SiriusXM Traffic and Travel Link® includes a five (5) year prepaid subscription.SiriusXM Traffic and Travel Link® service is not available in Alaska and Hawaii. • SYNC® Connect- Remotely start, lock and unlock vehicle2- Schedule specific times to remotely start vehicle2- Locate parked vehicle2- Check vehicle status2- Wi-Fi® hotspot connects up to 10 devices3Note: Ford Telematics™ Prep Package Included for Fleet ONLY: SYNC® Connect provides data to support telematics services including vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports. Requires Ford Telematics™ Powered by Telogis® Service (Requires subscription for Telogis service. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a>).</td>
<td>$1,795.00</td>
</tr>
<tr>
<td>475 1</td>
<td>SE Cold Weather Package• Floor Liners, Front and Rear• Heated Sideview Mirrors• Heated Steering Wheel• Windshield Wiper De-Icer Note: Not available with Interior Protection Package (502)</td>
<td>NA 1</td>
</tr>
<tr>
<td>502 1</td>
<td>Interior Protection Package• Cargo Mat• Floor Liners, Front and RearNote: Not available with SE Cold Weather Package (475)</td>
<td>$195.00</td>
</tr>
<tr>
<td>646 1</td>
<td>17&quot; Painted Machined Aluminum Wheels (Late Availability)Note: 205/50R17 All-Season (A/S) BSW Tires</td>
<td>$470.00</td>
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<tr>
<td>Z9 1</td>
<td>Blue Candy Metallic Tinted Clearcoat</td>
<td>NA 1</td>
</tr>
<tr>
<td>RR 1</td>
<td>Ruby Red Metallic Tinted Clearcoat</td>
<td>NA 1</td>
</tr>
<tr>
<td>UG 1</td>
<td>White Platinum Metallic Tri-Coat</td>
<td>NA 1</td>
</tr>
<tr>
<td>153 1</td>
<td>Front License Plate BracketNote: See &quot;Emissions&quot; section for additional information.</td>
<td>NA 1</td>
</tr>
<tr>
<td>503 1</td>
<td>Cargo Management Package• Cargo Net• Cargo Organizer</td>
<td>$110.00</td>
</tr>
<tr>
<td>96F 1</td>
<td>Mud Flaps/Splash Guards, Front and Rear</td>
<td>$200.00</td>
</tr>
<tr>
<td>59K 1</td>
<td>Keyless-Entry Keypad</td>
<td>$110.00</td>
</tr>
<tr>
<td>62R 1</td>
<td>Remote Start System</td>
<td>$495.00</td>
</tr>
<tr>
<td>41H 1</td>
<td>Engine Block Heater - Note: Standard in seven states. See &quot;Emissions&quot; section for details.</td>
<td>$75.00</td>
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<tr>
<td>Optional equipment - specify</td>
<td></td>
<td>NA 1</td>
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