



NORTH CAROLINA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD FUSION FWD - S PACKAGE (P0G) (Specification #10)</u>			
Asheville Ford Lincoln LLC	2018 Ford Fusion (P0G)	★Appalachia	\$17,426.86
Asheville Ford Lincoln LLC	2018 Ford Fusion (P0G)	★Dogwood	\$17,487.31
Asheville Ford Lincoln LLC	2018 Ford Fusion (P0G)	★Cardinal	\$17,487.31
Asheville Ford Lincoln LLC	2018 Ford Fusion (P0G)	★Longleaf Pine	\$17,562.87



NORTH CAROLINA SHERIFFS' ASSOCIATION

FORD FUSION FWD - S PACKAGE (P0G) **SPECIFICATION #10**

2018 Ford Fusion (P0G)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Admin vehicle - FWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford Fusion (P0G)

Code	Description
P0G	Ford Fusion FWD
997	2.5L I-4 Engine
44W	6-Speed Automatic Transmission
153	Front License Bracket

1. CONVENIENCE

- a. 2 Standard Keys

2. WARRANTY

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.

3. SAFETY

- a. Back-up Camera



NORTH CAROLINA SHERIFFS' ASSOCIATION

FORD FUSION FWD - S PACKAGE (P0G) SPECIFICATION #10

2018 Ford Fusion (P0G)

The Ford Fusion (P0G) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$17,426.86	\$17,487.31	\$17,487.31	\$17,562.87

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Fusion (P0G)			
DEALER:	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$17,426.86	\$17,487.31	\$17,487.31	\$17,562.87

Order Code	Delete Options	All Zones
	Delivery Fee - Dogwood District	NA
	Delivery Fee - Cardinal District	NA
	Delivery Fee - Longleaf Pine District	NA
	Delivery Fee - Appalachia District	NA

Order Code	Add Options	All Zones
41H ¹	Engine Block Heater	\$84.60 ¹
A ¹	Cloth Front Bucket Seats	Incl. ¹
942 ¹	Daytime running lights	\$42.30 ¹
67B ¹	Rear Inflatable Safety Belts	\$211.50 ¹
55M ¹	All-Weather Floor Mats - Dealer Installed	\$112.80 ¹
55S ¹	Power Code Remote Start System (includes valet key)	\$465.30 ¹
96B ¹	Trunk Cargo Net - Dealer Installed	\$47.00 ¹
66B ¹	Paint Protection Film by 3M - dealer installed. (includes cover for edges of hood, front fascia, lower rocker panels, door edges, and rear fascia edge.	\$371.30 ¹
66C ¹	Paint Protection Film by 3M (includes cover on door handle cups, door edges, and rear fascia edge.	\$164.50 ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA