



NORTH CAROLINA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD FUSION HYBRID - S PACKAGE 4 DR FWD SEDAN (P0U) (Specification #04)</u>			
Asheville Ford Lincoln LLC	2017 Ford Fusion Hybrid S 4dr FWD Sedan	★Appalachia	\$22,699.72
Asheville Ford Lincoln LLC	2017 Ford Fusion Hybrid S 4dr FWD Sedan	★Dogwood	\$22,755.13
Asheville Ford Lincoln LLC	2017 Ford Fusion Hybrid S 4dr FWD Sedan	★Cardinal	\$22,755.13
Asheville Ford Lincoln LLC	2017 Ford Fusion Hybrid S 4dr FWD Sedan	★Longleaf Pine	\$22,798.46



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FORD FUSION HYBRID - S PACKAGE 4 DR FWD SEDAN (P0U) **SPECIFICATION #4**

2017 Ford Fusion Hybrid S 4dr FWD Sedan

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. POWERTRAIN

- a. 141hp 2.0L DOHC 16 valve I-4 engine with iVCT variable valve control, SMPI
- b. Driver selectable mode
- c. PZEV
- d. Front-wheel drive
- e. Fuel Economy City: 43 mpg
- f. Capless fuel filler
- g. Auto stop-start feature
- h. Recommended fuel : regular unleaded
- i. 2 speed CVT with overdrive
- j. Limited slip differential
- k. Fuel Economy Highway: 41 mpg

2. SUSPENSION/HANDLING

- a. Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- b. Speed-sensing electric power-assist rack-pinion Steering
- c. P225/50VR17 BSW AS front and rear tires
- d. Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks
- e. Front and rear 17 x 7.5 silver aluminum wheels

3. BODY EXTERIOR

- a. 4 doors
- b. Body-coloured door mirrors
- c. Clearcoat paint
- d. Driver and passenger power remote folding door mirrors
- e. Body-coloured bumpers
- f. Front and rear 17 x 7.5 wheels

4. CONVENIENCE

- a. Dual zone front automatic air conditioning with air filter
- b. Power windows
- c. Front and rear 1-touch down
- d. Proximity key push button start only
- e. Manual tilt steering wheel
- f. Day-night rearview mirror
- g. 911 Assist emergency S.O.S
- h. AppLink smart device integration
- i. Front and rear cupholders
- j. Full floor console
- k. Rear door bins

- l. Cruise control with steering wheel controls
- m. Front and rear 1-touch up
- n. Remote power door locks with 2 stage unlock and illuminated entry
- o. Extra FOB controls trunk/hatch/door/tailgate, windows
- p. Manual telescopic steering wheel
- q. SYNC Services internet access
- r. Wireless phone connectivity
- s. 2 1st row LCD monitors
- t. Dual illuminated visor mirrors
- u. Driver and passenger door bins
- v. 2 standard keys

5. SEATS AND TRIM

- a. Seating capacity of 5
- b. 6-way driver seat adjustment
- c. Manual height adjustable driver seat
- d. Centre front armrest
- e. Cloth seat upholstery
- f. Metal-look/piano black console insert
- g. Front bucket seats
- h. Manual driver lumbar support
- i. 4-way passenger seat adjustment
- j. 60-40 folding rear bench seat
- k. Metal-look instrument panel insert
- l. Metal-look gear shift knob

6. ENTERTAINMENT FEATURES

- a. AM/FM stereo radio
- b. MP3 decoder
- c. SYNC external memory control
- d. 18 speakers
- e. Active noise cancellation
- f. Single CD player
- g. Auxiliary audio input
- h. Steering wheel mounted radio controls
- i. Wireless streaming
- j. Integrated roof antenna

7. LIGHTING, VISIBILITY AND INSTRUMENTATION

- a. Halogen projector beam headlights
- b. Fully automatic headlights
- c. Variable intermittent front windshield wipers
- d. Rear window defroster
- e. Front and rear reading lights
- f. Camera(s) - rear
- g. Trip computer
- h. Configurable digital/analog gauges
- i. Power/regen gauge
- j. Delay-off headlights
- k. LED brakelights
- l. Speed sensitive wipers
- m. Light tinted windows
- n. Tachometer
- o. Low tire pressure warning
- p. Trip odometer
- q. Traction battery level gauge

8. SAFETY AND SECURITY

- a. 4-wheel ABS brakes
- b. Electric parking brake

- c. AdvanceTrac electronic stability
- d. Dual front impact airbag supplemental restraint system
- e. Curtain 1st and 2nd row overhead airbagsupplemental restraint system
- f. Airbag supplemental restraint system occupancy sensor
- g. Power remote door locks with 2 stage unlock and panic alarm
- h. MyKey restricted driving mode
- i. 3 manually adjustable rear head restraints
- j. Brake assist with hill hold control
- k. 4-wheel disc brakes
- l. ABS and driveline traction control
- m. Dual seat mounted side impact airbag supplemental restraint system
- n. Knee airbag supplemental restraint system
- o. Remote activated perimeter/approach lighting
- p. Security system with SecuriLock immobilizer
- q. Manually adjustable front head restraints with tilt

9. WARRANTY

- a. Bumper to Bumper: 3 year/ 36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Hybrid Unique Components: 8 year/100,000 mile



NORTH CAROLINA SHERIFFS' ASSOCIATION

FORD FUSION HYBRID - S PACKAGE 4 DR FWD SEDAN (P0U) SPECIFICATION #4

2017 Ford Fusion Hybrid S 4dr FWD Sedan

The Ford Fusion Hybrid S 4dr FWD Sedan purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$22,699.72	\$22,755.13	\$22,755.13	\$22,798.46

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Fusion Hybrid S 4dr FWD Sedan			
DEALER:	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$22,699.72	\$22,755.13	\$22,755.13	\$22,798.46

Order Code	Delete Options	All Zones
500A ¹	Equipment Group 500A- Option Discount- Includes:- Engine: 2.0L iVCT Atkinson Cycle I-4 Hybrid- Transmission: E-CVT Automatic- Tires: P225/50R17 BSW- Wheels: 17" Premium Painted Luster Nickel- Cloth Front Bucket SeatsIncludes 6-way manual driver seat (fore/aft, up/down with recline) and 4-way manual passenger seat (fore/aft with recline).- Radio: AM/FM Stereo w/MP3/Single-CD Player Includes 9 speakers.- SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist 4.2" LCD screen in center stack, AppLink and one smart charging USB port.	Incl. ¹
	Delivery Fee - Appalachia District	NA
	Delivery Fee - Dogwood District	NA
	Delivery Fee - Cardinal District	NA
	Delivery Fee - Longleaf Pine District	NA

Order Code	Add Options	All Zones
55M ¹	All Weather Front & Rear Floor Mats	\$112.80 ¹
67B ¹	Rear Inflatable Safety Belts	\$178.60 ¹
55S ¹	Power Code Remote Start System -Pre-installed custom accessory. - Includes:- Valet Key	\$324.30 ¹
96B ¹	Trunk Cargo Net - Pre-installed custom accessory	\$23.50 ¹
66B ¹	Paint Protection Film by 3M - Pre-installed custom accessory.Includes covers for the leading edge of hood, front fascia, front lower rocker, lower rear quarter,door edges, door handle cups and rear fascia edge.	\$277.30 ¹
41H ¹	Engine Block Heater - REQUIRES valid FIN code.	\$84.60 ¹
942 ¹	Daytime Running Lamps - REQUIRES valid FIN code. Non-configurable	\$42.30 ¹
66C ¹	Paint Protection Film by 3M (Fleet) - REQUIRES valid FIN code. Includes cover on door handle cups, door edges and rear fascia edge.	\$164.50 ¹
85B ¹	Ford Commercial Graphics (10 Square Feet)- 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS.Includes up to 10 square feet.	\$282.00 ¹
85C ¹	Ford Commercial Graphics (18 Square Feet)- 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 18 square feet	\$394.80 ¹
85D ¹	Ford Commercial Graphics (25 Square Feet)- 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. - Includes up to 25 square feet.	\$517.00 ¹
85E ¹	Ford Commercial Graphics (45 Square Feet) - 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 45 square feet.	\$728.50 ¹
85F ¹	Ford Commercial Graphics (70 Square Feet)- 25 vehicle order minimum. Graphic design must be completed and approvedby Ford prior to ordering vehicle in CONCEPS. Includes up to 70 square feet.	\$935.30 ¹

VEHICLE:	Fusion Hybrid S 4dr FWD Sedan			
DEALER:	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$22,699.72	\$22,755.13	\$22,755.13	\$22,798.46

85G ¹	Ford Commercial Graphics (90 Square Feet)- 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. Includes up to 90 square feet.	\$1,269.00 ¹
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