



## NORTH CAROLINA SHERIFFS' ASSOCIATION

| <b>Name of Dealership</b>  | <b>Type of Vehicle</b>          | <b>Zone</b>    | <b>Base Unit Price</b> |
|--|---------------------------------|----------------|------------------------|
| <a href="#"><u>FORD FOCUS ELECTRIC HATCHBACK (P3R) (Specification #03)</u></a> |                                 |                |                        |
| Asheville Ford Lincoln LLC   | 2017 Ford Focus Hatchback (P3R) | ★Appalachia    | \$26,122.46            |
| Asheville Ford Lincoln LLC   | 2017 Ford Focus Hatchback (P3R) | ★Dogwood       | \$26,331.46            |
| Asheville Ford Lincoln LLC   | 2017 Ford Focus Hatchback (P3R) | ★Cardinal      | \$26,331.46            |
| Asheville Ford Lincoln LLC   | 2017 Ford Focus Hatchback (P3R) | ★Longleaf Pine | \$26,521.46            |



# **NORTH CAROLINA SHERIFFS' ASSOCIATION**

## **FORD FOCUS ELECTRIC HATCHBACK (P3R)** **SPECIFICATION #3**

2017 Ford Focus Hatchback (P3R)

**ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED**

**INSTRUCTIONS:** Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **ENGINE:**

- a. Manufacturer's standard electric drive train.
- b. 110/120V portable charging cable.

2. **TRANSMISSION:**

- a. Manufacturer's automatic transmission and axle ratio.

3. **PERFORMANCE ITEMS:**

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. **COMFORT ITEMS:**

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard trunk opener.
- d. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).
- e. Manufacturer's standard AM/FM stereo.
- f. Power windows and door locks.
- g. Manufacturer's floor covering, with front and rear floor mats.
- h. Manufacturer's standard production seats. Purchaser will select color at time of order.

5. **BRAKES:**

- a. Four wheel anti-lock brake ABS system.

6. **SAFETY ITEMS:**

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome light(s), with left and right door activated switches.
- c. Minimum 2-speed electric wipers and windshield washer.
- d. Daytime running lamps, if available.
- e. Manufacturer's standard air bags.

7. **TIRES AND WHEELS:**

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

8. **CHASSIS, FRAME, CAB:**

- a. Minimum 4 doors.
- b. Inside hood release.

- c. Manufacturer's standard door molding.
- d. Manufacturer's standard fuel tank.
- e. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.

9. WARRANTY

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Hybrid Unique Components: 8 year/100,000 mile



## **NORTH CAROLINA SHERIFFS' ASSOCIATION**

### **FORD FOCUS ELECTRIC HATCHBACK (P3R) SPECIFICATION #3**

#### **2017 Ford Focus Hatchback (P3R)**

The Ford Focus Hatchback (P3R) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

|             |             |             |             |                |
|-------------|-------------|-------------|-------------|----------------|
| ZONE:       | ★Appalachia | ★Dogwood    | ★Cardinal   | ★Longleaf Pine |
| BASE PRICE: | \$26,122.46 | \$26,331.46 | \$26,331.46 | \$26,521.46    |

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

|                    |                            |                            |                            |                            |
|--------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| <b>VEHICLE:</b>    | Focus Hatchback (P3R)      |                            |                            |                            |
| <b>DEALER:</b>     | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC | Asheville Ford Lincoln LLC |
| <b>ZONE:</b>       | ★Appalachia                | ★Dogwood                   | ★Cardinal                  | ★Longleaf Pine             |
| <b>BASE PRICE:</b> | \$26,122.46                | \$26,331.46                | \$26,331.46                | \$26,521.46                |

| Order Code | Delete Options                        | All Zones |
|------------|---------------------------------------|-----------|
|            | Delivery Fee - Appalachia District    | \$99.00   |
|            | Delivery Fee - Dogwood District       | \$149.00  |
|            | Delivery Fee - Cardinal District      | \$149.00  |
|            | Delivery Fee - Longleaf Pine District | \$349.00  |

| Order Code       | Add Options   | All Zones               |
|------------------|---|-------------------------|
| 153 <sup>1</sup> | Front license bracket   | NC <sup>1</sup>         |
| 3 <sup>1</sup>   | Leather-Trimmed Bucket Seats  | \$1,015.20 <sup>1</sup> |
| 90C <sup>1</sup> | Exterior Protection Package<br><i>No longer available</i> <sup>1</sup>                        | NA <sup>1</sup>         |
| 96D <sup>1</sup> | Charge Port Door Graphics<br><i>No longer available</i> <sup>1</sup>                          | NA <sup>1</sup>         |
| 76B <sup>1</sup> | Car Cover (Dealer Installed) Factor invoiced accessory.                                       | \$347.80 <sup>1</sup>   |
| 76A <sup>1</sup> | Charge Cord Bag (Dealer Installed)  | \$61.10 <sup>1</sup>    |
|                  | Optional equipment - specify  | NA                      |
|                  | Optional equipment - specify  | NA                      |
|                  | Optional equipment - specify  | NA                      |
|                  | Optional equipment - specify  | NA                      |
|                  | Optional equipment - specify  | NA                      |
|                  | Maintenance Plan - specify<br><i>Contact dealer for plan options and pricing</i> <sup>1</sup> | NA <sup>1</sup>         |
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|                  | Maintenance Plan - specify<br><i>Contact dealer for plan options and pricing</i> <sup>1</sup> | NA <sup>1</sup>         |
|                  | Warranty - specify<br><i>Contact dealer for plan options and pricing</i> <sup>1</sup>         | NA <sup>1</sup>         |
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