



NORTH CAROLINA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD FOCUS SE 4DR HATCHBACK (P3K) (Specification #10)</u>			
Asheville Ford Lincoln LLC	2017 Ford Focus SE (P3K)	★Appalachia	\$15,438.66
Asheville Ford Lincoln LLC	2017 Ford Focus SE (P3K)	★Dogwood	\$15,498.07
Asheville Ford Lincoln LLC	2017 Ford Focus SE (P3K)	★Cardinal	\$15,498.07
Asheville Ford Lincoln LLC	2017 Ford Focus SE (P3K)	★Longleaf Pine	\$15,537.40



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FORD FOCUS SE 4DR HATCHBACK (P3K) **SPECIFICATION #10**

2017 Ford Focus SE (P3K)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **ENGINE:**

- a. Manufacturer's 4 cylinder gasoline engine, alternator, battery, and cooling package.

2. **TRANSMISSION:**

- a. Manufacturer's standard 5-speed manual transmission and axle ratio. (Automatic is an option)

3. **PERFORMANCE ITEMS:**

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. **COMFORT ITEMS:**

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard trunk opener.
- d. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently). 1 remote, 1 key without remote
- e. Manufacturer's standard AM/FM stereo.
- f. Power door locks and power windows
- g. Manufacturer's floor covering, with front and rear floor mats.
- h. Manufacturer's standard production seats. Purchaser will select color at time of order.

5. **BRAKES:**

- a. Four wheel anti-lock brake ABS system.

6. **SAFETY ITEMS:**

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome light(s), with left and right door activated switches.
- c. Minimum 2-speed electric wipers and windshield washer.
- d. Manufacturer's standard air bags.

7. **TIRES AND WHEELS:**

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

8. **CHASSIS, FRAME, CAB:**

- a. Inside hood release.
- b. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- c. Manufacturer's standard door molding.
- d. Manufacturer's standard fuel tank.

9. WARRANTY

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile



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FORD FOCUS SE 4DR HATCHBACK (P3K) SPECIFICATION #10

2017 Ford Focus SE (P3K)

The Ford Focus SE (P3K) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$15,438.66	\$15,498.07	\$15,498.07	\$15,537.40

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Focus SE (P3K)			
DEALER:	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC	Asheville Ford Lincoln LLC
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
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Order Code	Delete Options	All Zones
	Delivery Fee - Appalachia District	NA
	Delivery Fee - Dogwood District	NA
	Delivery Fee - Cardinal District	NA
	Delivery Fee - Longleaf Pine District	NA

Order Code	Add Options	All Zones
41H ¹	Engine Heat Blocker	\$32.90 ¹
99E ¹	1.0L EcoBoost SFE <i>Requires 6-speed automatic transmission</i> ¹	\$1,029.30 ¹
201A ¹	Equipment Group 201A - SE Luxury Package. Includes: 2.0 L I-4 GDI ti-VCT Flex Fuel engine, 5-Speed Manual transmission, AM/FM Single-CD/MP3-Capable radio (includes 6 speakers and speed-sensitive volume control), SYNC (includes advanced voice recognition, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port, auxiliary input jack and 4.2" multi-function display). <i>No Longer Available for 2017</i> ¹	NA ¹
64M ¹	17" Black Gloss Aluminum Wheels <i>No Longer Available for 2017</i> ¹	NA ¹
67E ¹	SE EcoBoost Appearance Package <i>Requires 1.0L Ecoboost and Automatic Transmission</i> ¹	\$841.30 ¹
	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	Std
BUC ¹	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	NA ¹
67S ¹	SE Sport Package. Includes: 17" Machined-Aluminum Wheels with black painted pockets, 17" tires, Body Kit (includes front lower valence and splitter, painted body-color rocker panels and rear valence and diffuser), Fog Lamps, Leather-Wrapped Steering Wheels, Rear Disc Brakes, Rear Spoiler. <i>No Longer Available for 2017</i> ¹	NA ¹
65C ¹	SE Power Seat System (includes 6-way Power Cloth and Power Lumbar) <i>No Longer Available for 2017</i> ¹	NA ¹
43M ¹	Power Moonroof <i>No Longer Available for 2017</i> ¹	NA ¹
153 ¹	Front license bracket	NC ¹
96B ¹	Cargo Area Protector <i>No Longer Available for 2017</i> ¹	NA ¹
90C ¹	Exterior Protection Package - includes Rear Bumper Protector, Front & Rear Molded Splash Guards <i>No Longer Available for 2017</i> ¹	NA ¹
90A ¹	Keyless-Entry Keypad <i>No Longer Available for 2017</i> ¹	NA ¹

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66F ¹	PowerCode Remote Start System	\$418.30 ¹
942 ¹	Daytime Running Lamps	\$37.60 ¹
44W ¹	6-Speed PowerShift Automatic Transmission	\$1,029.30 ¹
447 ¹	6-Speed Automatic Transmission (TR-W7). Includes SelectShift. <i>Requires 1.0L EcoBoost¹</i>	\$1,029.30 ¹
85C ¹	Navigation w/ Sony & SYNC 3 Package. Includes: Dual-Zone Electronic Temperature Control (DEATC), Sony AM/FM Single CD/MP3 radio w/ 10-Speakers, SYNC 3 Communications & Entertainment System (includes enhanced voice recognition, 8" center LCD Touch Screen with swiping and pinch-to-zoom capabilities, AppLink, 911 Assist, 2 smart charging USB ports, Bluetooth, steering wheel controls, and auxiliary input jack), Voice Activated Navigation (includes SiriusXM Traffic and Travel Link w 5 year subscrip <i>No Longer Available for 2017¹</i>	NA ¹
47P ¹	Interior Protection Package	\$141.00 ¹
47W ¹	SE Cold Weather Package - includes Heated Exterior Mirrors, All-Weather Floor Mats, Driver & Passenger heated Front Seats, Leather-Wrapped Heated Steering Wheel.	\$606.30 ¹
60R ¹	Reverse Sensing Package <i>No Longer Available for 2017¹</i>	NA ¹
584 ¹	SIRIUS Satellite Radio <i>No Longer Available for 2017¹</i>	NA ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Maintenance Plan - specify <i>Contact dealer for plan options and pricing¹</i>	NA ¹
	Maintenance Plan - specify <i>Contact dealer for plan options and pricing¹</i>	NA ¹
	Maintenance Plan - specify <i>Contact dealer for plan options and pricing¹</i>	NA ¹
	Warranty - specify <i>Contact dealer for plan options and pricing¹</i>	NA ¹
	Warranty - specify <i>Contact dealer for plan options and pricing¹</i>	NA ¹
	Warranty - specify <i>Contact dealer for plan options and pricing¹</i>	NA ¹