



NORTH CAROLINA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>COPELAND ENGINEERING CATALOG DISCOUNT (Specification #98)</u>			
B&G Electronics and Communications, Inc.	2017 Copeland Engineering Catalog Discount	★ Appalachia	\$35.00
B&G Electronics and Communications, Inc.	2017 Copeland Engineering Catalog Discount	★ Dogwood	\$35.00
B&G Electronics and Communications, Inc.	2017 Copeland Engineering Catalog Discount	★ Cardinal	\$35.00
B&G Electronics and Communications, Inc.	2017 Copeland Engineering Catalog Discount	★ Longleaf Pine	\$35.00



NORTH CAROLINA SHERIFFS' ASSOCIATION

COPELAND ENGINEERING CATALOG DISCOUNT **SPECIFICATION #98**

2017 Copeland Engineering Catalog Discount

Please note that the below NCSA Procurement discount percentage is off the MSRP price of all items within the Copeland Engineering catalog. Please contact the NCSA Copeland Engineering Contractor for ordering instructions. ***FOB DESTINATION - BUYER BEARS FREIGHT CHARGES***

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. CATALOG DISCOUNT

- a. Catalog Discount Percentage from MSRP Published Price



NORTH CAROLINA SHERIFFS' ASSOCIATION

COPELAND ENGINEERING CATALOG DISCOUNT SPECIFICATION #98

2017 Copeland Engineering Catalog Discount

The Copeland Engineering Catalog Discount purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and NCSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Appalachia	★ Dogwood	★ Cardinal	★ Longleaf Pine
BASE PRICE:	\$35.00	\$35.00	\$35.00	\$35.00

While the North Carolina Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Catalog Discount			
DEALER:	B&G Electronics and Communications, Inc.	B&G Electronics and Communications, Inc.	B&G Electronics and Communications, Inc.	B&G Electronics and Communications, Inc.
ZONE:	★Appalachia	★Dogwood	★Cardinal	★Longleaf Pine
BASE PRICE:	\$35.00	\$35.00	\$35.00	\$35.00

Order Code	Add Options	All Zones
Labor ¹	Labor Rate - Per Hour	\$65.00 ¹